## Permanent Local Housing Allocation Program (PLHA)

## **NOFA and Application Workshop** Formula Allocation for Entitlement and Non-

Entitlement Jurisdictions



October 2020 California Department of Housing and Community Development



Hi, I'm Melanie and welcome to the updated Department of Housing and Community Development Webinar for PLHA.

Our goal is to provide you with the information and tools to ensure you submit a complete application.



The PLHA NOFA was released in March 2020, but is being re-released and reopened due to the difficulty many jurisdictions were experiencing with regard to city council meetings during the Covid-19 pandemic.

Please visit our HCD website to find answers to frequently asked questions in additional to other helpful resources that are posted. We will host a live Q&A in November, 2020, so please be on the look-out for an announcement regarding the finalized date. Signing up for our ListServ would allow you to receive important notifications regarding PLHA program, including the Q&A date announcement.

Today you'll be hearing from myself and additional PLHA team members: Jennifer, Doniell, and Veronika.

If you have any questions following this presentation, please email them to PLHA@hcd.ca.gov and one of us will respond to you.



The topics we will cover today are General Program Overview, Threshold Requirements, Application Review & Submittal, What's Next, and HCD Standard Agreements.



So now let's get started with the General Program Overview and NOFA.



I will be covering the reason the program was established, funds available under this program, authority, guidelines and regulations, award announcements & contracts, and the timeline.



The PLHA program was established to provide financial assistance to local governments. Funding will help cities & counties:

- Increase supply of housing for households at or below 60% of Area Median Income (commonly referred to as AMI)
- · Increase assistance to affordable owner-occupied workforce housing
- Assist persons experiencing or at risk of homelessness
- Facilitate housing affordability, particularly for lower- and moderate-income households
- Promote projects and programs to meet the local government's unmet share of regional housing needs allocation
- Ensure geographic equity in the distribution of the funds



HCD is pleased to re-release this Entitlement and Non-entitlement local government formula component. The amount is approximately \$195 million for the PLHA program.

Entitlement and a Non-entitlement Local governments are eligible for an allocation of PLHA funds. The PLHA funds allocated to each entitlement Local government is directly proportionate to each entitlement Local government's share of the total 2017 CDBG allocation in California.

The PLHA funds allocated to each Non-entitlement Local government is based on the sum of two factors:

50% distributed equally amongst eligible non-entitlement local governments, and

50% allocated proportionately based upon HUD's most recent Comprehensive Housing Affordability Strategy data.



A Local government receiving an allocation award under this NOFA <u>shall not</u> <u>use</u> more than 5% of the allocation for administrative costs related to the execution of eligible activities.



SB 2 established the Fund and authorizes the Department to allocate 70 percent of moneys collected and deposited in the Fund, beginning in calendar year 2019, to Local governments for eligible housing and homelessness activities. The intent of the bill is to provide a permanent, on-going source of funding to Local governments for housing-related projects and programs that assist in addressing the unmet housing needs of their local communities.

The Health and Safety Code referenced here requires the Department to allocate 90 percent of PLHA funds based on the federal CDBG formula specified in 42 USC, Section 5306, except that the portion allocated to Non-entitlement Local governments, is required to be distributed through a competitive grant program for Non-entitlement Local governments, which is a separate NOFA and released in August 2020. It also requires the Department to allocate the remaining 10 percent of PLHA funds equitably to Non-entitlement Local governments.

Please note: the competitive PLHA program is unrelated to this PLHA re-

release and has its own NOFA, workshop presentation, and email address for inquiries, all of which can be found on the HCD website.



Allocated PLHA funds must be used to carry out one or more eligible activities outline in Section 301 starting on page 12 of the guidelines. Activity 301 (1) : predevelopment, development, acquisition, rehabilitation, and/or preservation of multifamily, residential live-work, and rental housing; These must be affordable to extremely low-, very low-, low-, or moderate-income households, including necessary Operating subsidies.

Applicant must include with their application a Program income reuse Plan (Page 16, item (8) of the guidelines) for any loans made using PLHA funds. Please also include the required certification (page 16 item (7) of the guidelines) for any development of an Affordable Housing Rental Development in the resolution. The language for this certification is provided in the Department's Resolution template and posted on our HCD website.



Activity 301(2) predevelopment, development, acquisition, rehabilitation, and preservation of Affordable rental and ownership housing Including Accessory Dwelling Units (also known as ADUs) that meets the needs of a growing workforce earning up to 120 percent of AMI, or 150 percent of AMI in High-cost areas, which you can check in Appendix B of the NOFA. Both the homeowner and renter/tenant would have to be income qualify. ADUs shall be available for occupancy for a term of no less than 30 days. The affordability period will be set by the local governments.

Applicant must include a Program income reuse Plan (Page 16, item (8) of the guidelines) for any loans made using PLHA funds. Any acquisition, construction or rehabilitation of for-sale housing project or units would need to include the certification (page 15 item (6) of guidelines) in the resolution and also meet (6) (A), (B) or (C). The language for this certification is provided in the Department's Resolution template and posted on our HCD website.

Activities 301(3) or (4): Matching portions of PLHA funds can be placed into

local or regional housing trust funds. Matching portions of funds can also be available through the low- and moderate-income housing fund. Applicant would need to detail in their application what activity(ies) matching funds would be used for. Please note that if a jurisdiction decides to give 100% of their PLHA allocation to another local government the administering jurisdiction would be the one who would submit the PLHA application on behalf of delegating jurisdiction. Additional information will be provide further in this PowerPoint presentation.

Eligible activities also include Capitalized Reserves for Services connected to the preservation and creation of New Permanent supportive housing.



Continuing with eligible activities: funds may be used for assisting persons who are experiencing homelessness or At-risk of homelessness **including but not limited to:** providing rapid rehousing rental assistance, supportive and case management services that allows people to obtain and retain housing, operating and capital costs for navigation centers and emergency shelters, and new construction, rehabilitation, and preservation of permanent and transitional housing

Rental assistance is an eligible activity to assist persons who are homeless or at risk of homelessness. Tenants that meet the definition of "at risk of homelessness" can be assisted under this activity.

Also eligible are Accessibility modifications in Lower-income Owner-occupied housing, Efforts to acquire and rehabilitate foreclosed or vacant homes and apartments,

And homeownership opportunities, including, but not limited to, down payment assistance.

Please note any PLHA allocation that is going to a housing developer or program operator must include the certification (page 14 item (3) of the guidelines) in the resolution. Any acquisition, construction or rehabilitation of a for-sale housing project or units will need to include the certification (page 15 item (6) of guidelines) in the resolution and also meet (6) (A), (B) or (C). The language for this certification is provided in the Department's Resolution template and posted on our HCD website.



Lastly, fiscal incentives made by a county to a city within the county to incentivize approval of one or more Affordable housing Projects, or Matching Funds (i.e. grant or low-interest deferred loan) invested by a county in an Affordable housing development project in a city within the county, provided that the city has made an equal or greater investment in the project.

If funding proposed in Local government Plans for Affordable Owner-Occupied Workforce Housing (also known as AOWH) activities is lower than 20 percent of the moneys available in the Fund, the Department may require Local governments to use a specific percentage of their annual formula allocations in some future year for AOWH activities as part of the annual funding process.



With regard to award announcements and contracts, award letters will be issued typically within 90 days of application receipt.

Standard Agreements will go out after the awards, which Jennifer will be discussing later in the presentation.

COMMUNICATION OF THE OWNER	Time	eline	
	Application Forms Available	February 26, 2020	
	Applications Due	Over-the-Counter December 31, 2020	
	Award Announcements	~ 90 days from application	
		online using the link pr Submission Jump-Sta	

The application period is reopening until December 31, 2020. Applications must be submitted online using the link provided on the PLHA website. Please take a moment to review the Submission Jump-Start Guide available on the website to make your online submission successful. Please **DO NOT** send in a binder or USB, as we will not be collecting physical applications from HCD headquarters.

Now I'll pass it over to Veronika to discuss Threshold Requirements.



Hi – I'm Veronika and I'll be discussing the threshold requirements for PLHA.



First, let's talk about the Housing Element compliance. Applicants, or any delegating local government, must have a Housing Element that has been adopted by the local government's governing body before the application deadline and subsequently determined to be in substantial compliance with state Housing Element Law.

When completing your application, you'll find the Housing Element compliance requirement located in the application under the "302(c)(4) Plan" tab.

To find the local government's current Housing Element compliance status, please visit the website listed on the screen. It is also provided in Section 302 of the PLHA guidelines.

Applicants must also submit to HCD the Annual Progress Report (or APR) required by General Code section 65400. Please note, there will be no document substitutions to the APR – it must be *this* report.



Applications must be completed in full at the time of submission. The application must correctly follow Sections 200 and 301 of the guidelines.

Be sure to submit the authorization from the governing board of the applicant to avoid disqualification. You will submit both an Excel version of your PLHA application and a PDF of the executed application. Make sure you're saving your documents correctly for your upload to the portal by following the "Jump Start Guide for PLHA Applications" document located on the PLHA website.

Please note – the person submitting the application online is not required to be the same person authorized to execute the application. Also, we ask that you provide signatures in blue ink on any executed document you are submitting in your application package.



In the event that the Local government proposes allocating funds to another entity for any activity, the resolution must certify that the Local government's selection process avoided any conflicts of interest and must be accessible to the public.



Another piece of information that must accompany the application is a plan which details how allocated funds will be used for eligible activities.

It must also describe how the Local government will prioritize investments so that the supply of housing for households with incomes at or below 60% of AMI is increased.



This plan must also describe how it is consistent with the programs in the Local government's Housing Element.

The applicant must provide a resolution evidencing that the plan was authorized and adopted by the Local government. This resolution must also provide evidence that the public had adequate opportunity to review and comment on the content of the plan. An updated application and plan adoption resolution has been released on the PLHA website, which must be completed properly in order to satisfy these items.

It is important to note that this plan must be for a term of 5 years. Approval by HCD is required for any amendments made during the term of the plan. An example of a required amendment would be reallocations of more than 10% of funds among the approved activities. This would also require approval by the governing body at a publicly-noticed public meeting.



When completing the application, the tab labeled "Section 302(c)(4) Plan" has some fields that must be completed for each proposed activity, including:

- i) A description of each proposed Activity and the percentage of funding allocated to it. Each plan year should total 100% of funds, meaning to say, if you were splitting funds equally between two activities in plan year 2019, you'd allocate 50% to one and 50% to the other, and would make sure each subsequent plan year also totals 100% of allocated annual funds. Additionally, the description for your planned activity shall specifically include the percentage of funds, if any, directed to Affordable Owner-occupied Workforce Housing, (or AOWH). Please be sure to fill out this field.
- ii) The projected number of households to be served at each income level and a comparison to the unmet share of the RHNA at each income level. Note: it is okay to complete the RHNA information only for 2019 in application year 2020, as those are the only numbers you'd currently know.
- iii) A description of major steps or actions and a proposed schedule required

for the implementation and completion of the Activity.

iv) and, the period of affordability and level of affordability for each Activity. Rental Projects are required to have affordability periods of at least 55 years.

The Plan (continue 1)																	
	A B C D E F G H I J K L M N O P Q R S T U V V X Y Z AA AB AC AD AE AF AG AH AI AJ AK AL AI AJ AI AI AI AJ																
	Complete the table below for ea of Area Median Income, please funding allocated to the Activity	list the A	ctivity as	many tin	nes as ne												
	Funding Allocation Year																
	Type of Activity																
	Type of Affordable Housing Project																
										<u> </u>		 <u> </u>			<u> </u>	25	

On the same tab of the application, there is language describing the need for each PLHA funded activity to be listed separately.

This also includes listing a single activity multiple times if the activity will be assisting households at more than one level of AMI.

It should be listed as many times as is necessary to capture all AMI levels that will be assisted, but please only list the percentage of annual funding allocated to the activity a single time to avoid double counting.



The Grantee will record a deed restriction against the property if funds are used for the acquisition, construction, or rehab of for-sale housing projects. This ensures compliance with one of the following requirements if the property is no longer the primary residence of the homeowner:

A) The PLHA loan and any interest thereon shall be repaid to the Local government's PLHA account. The Local government shall reuse the repayments consistent with Section 301; or

B) The initial owner and any subsequent owner shall sell the home at an Affordable housing cost to a qualified Lower-Income or Moderate-Income household; or

C) The homeowner and the Local government shall share the equity in the unit pursuant to an equity-sharing agreement. The grantee shall reuse the proceeds of the equity-sharing agreement consistent with this section.



If funds are used for the development of an Affordable Rental Housing Development, it must be certified that the Local government shall use the funds in the form of a low-interest, deferred loan to the Sponsor of the Project.

This loan must be evidenced through a promissory note secured by a Deed of Trust;

There must also be a Regulatory Agreement that will restrict occupancy and rents according to the Local government-approved underwriting of the project for at least 55 years.



Lastly, a program income reuse plan will be required, and reused funds must be used for eligible activities. You will also indicate on the "Formula Allocation Application" tab that you are attaching the reuse plan. If any PLHA funds are lent out, a reuse plan is a requirement.

Now we'll hear from Doniell.



Hi, I'm Doniell and I will be reviewing the application process.



First, please note that the application can be found on the HCD website on the PLHA page as indicated on this slide.



The PLHA Formula Allocation Application includes several tabs, all of which should be completed.

As you select the activities on the formula allocation page – tabs will automatically open on the Plan page. You will complete all the questions for each activity. Some of the boxes such as RHNA may not be applicable depending on your activity (such as navigation center).

In the event that a Local government opts to delegate their allocation to another local housing trust fund or government, the recipient becomes the applicant. I will talk about that in more detail under application tips in an upcoming slide.

We are requesting you use the Plan template provided as doing so will assist us in reviewing your application efficiently.

Each question should be answered thoughtfully and completely. It is not likely that one sentence response will adequately address the question, which means your application will be delayed as we ask you to respond more fully.



As shown on this slide, you will list major actions needed and a proposed schedule for the implementation and completion of the Activity.

The period of affordability and level of affordability of rental projects must have an affordability period of 55 years.

If the Local Government is a County that is an urban County under HUD's distribution of CDBG funds rules, then the Plan should use the County's Housing Element and Regional Housing Needs Allocation, and not use the cities that are members of the Urban County.


There is an Annual Report requirement which consists of ongoing tracking of the uses and expenditures of any allocated funds. This report is due July 31st each year and should be submitted to the Department's grant management division. If this report is not received by the deadline, then the funds will not be distributed.

Any first-time PLHA applicants will not be required to fulfill this, of course, but in subsequent years, it will be a requirement. So you will see this on your application but you can leave it blank or put N/A. If it causes the cell to turn red, just ignore it.



Applications must meet all eligibility requirements upon submission. So, with that in mind, I'd like to give you some tips on application submission.

-Be sure to select your eligible applicant type and your county or city from the dropdown on the Formula Allocation Application tab. If a local government is delegating to another entity that entity will complete the application. The only time this will happen is when the a local government is delegating ALL of their PLHA funds to that other entity. Let me explain with 2 examples:

- If a Local government is only putting a portion of funds into, for example, a local or regional HTF and retaining a portion of their PLHA allocation to complete other projects on their own this is NOT a delegation. In that case the Local government should complete the application on their own as they will be retaining responsibility for the funds and the reporting.
- If a Local government is giving ALL of their PLHA allocation to a HTF or another Local government than the application would be completed by the recipient and the recipient

becomes responsible for the not all only the appropriate spending of the allocation but the reporting as well. The Local government giving the delegation must complete a legally binding agreement of this delegation and the entity submitting the application must include a copy with the application.

-Please do not copy and paste into cells. This often results in mistakes and can also disrupt the flow of the document.

-Complete the tabs in order as the tabs are linked as they often flow to other cells.

-Applications must be on the Department's forms and cannot be altered or modified.

-Please do not submit your application via Apple products. Our required forms do not translate to the Apple equivalent smoothly.

-Please confirm the application signatory is an authorized signer per the Applicant's Resolution. If the resolution states the authorized person OR their designee than that means the authorized person may designate someone else to complete and sign the app – that designation must be put in writing on letter head and uploaded with application documents.

Since we are only accepting applications online, we are requesting that the authorized signer print the signature page, sign it in blue ink if possible and upload it to as a PDF with the application documents.

-Make sure you are submitting the most recent application version.

-The Tax Identification Number must match the applicant name – failure to do this may delay your review.



Make sure your application is complete with all relevant exhibits and documentation. Submissions will only be accepted online via the submission portal available on the PLHA website.

Applications must be received no later than 11:59pm on December 31, 2020. Please note that applications will be accepted all day on December 31, however, there will only be technical assistance available until 5:00pm, so please do not wait until the last moment to submit your application.

We map the applications for tracking purposes so it is important that you submit your application as an excel document. Please make sure and hit the "enable editing" button that is at the top of the document when you first start.

Application Highlights Application													
Application Development Team (ADT) Support Form													
	Please	complete	the "yellow" cells	in the form below an	id email a c		hcd.ca.gov. A mer	mber of th	e Applicati	ion Develop	ment Team		
	Full Nan	ne:					Date Requested:		App Versio	plication on Date:			
	Organiza	ation:			Email:			Contact Phone:					
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The last tab of the application is new. The application support tab is a form to submit via email to HCD for any technical issues you are having within the application.

This form is strictly for technical issues in the application.

Please be sure to include all specific information for the location of the error and the level of urgency. Please submit the completed form to appsupport@hcd.ca.gov and carbon copy (cc) to PLHA@hcd.ca.gov.

A member of the Application Support team will respond to your request as soon as possible.

ACCOMMUNICATIVE RELATION	Application Review	
	A. Applicants must submit a complete application by the deadline, meet threshold requirements	
	B. The Department may request additional information to complete its review	
	C. Applications recommended for funding are subject to conditions specified by the Department	
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Please be sure to submit a completed application. In the event that we need additional information, we will contact you.



One last reminder specific to public disclosure...

It is important to note that the information included in your application becomes a public record which is available for review by the public.

You are waiving any claim of confidentiality and consenting to the disclosure of all material upon request. Please only provide information specifically requested within the application

Now you'll hear from Jennifer about what happens next in the process.



Hi, my name is Jennifer and I'll be going over what's next, after an application is submitted.



Once we receive applications through the portal, we review to see if they meet the threshold requirements. We also check to see that applicants have submitted every required and accurate document pertaining to their application. Then if the application submission is complete, the PLHA representative begins the threshold review. If the applicant passes this review, then they will be recommended to the Internal Loan Committee (aka ILC), this is where the committee votes on awarding the applicant.

After the Internal Loan Committee's approval, we will email the applicant of their award, and mail them the award letter. We then have a goal of sending the Standard Agreements within 90-days.

We work with our Contracts Unit to review the Standard Agreements and once approved, they will send them to the Sponsor. Then when the Standard Agreements are signed and returned, we will send a complete approval package to our Grants Management team and they start their process with the applicant.



Now, I'll go over common mistakes we found during the first round of our threshold review process.



When the PLHA team conducted threshold reviews for the first opening of this program, these were the common mistakes we found:

- Applications were not submitted in the Excel form we provided on our website. So make sure that you use the correct application excel form, and fill out ALL the tabs, the only tab that is optional, is the Application Support tab. It is also important that you not alter the form besides inputting your information where it is requested.
- 2. Be sure to save your excel application properly to allow submission via the online portal.
- 3. We also received a few applications through mail, which is unacceptable moving forward due to telecommuting, so we HIGHLY recommend applicants use the online submission portal.



The Resolutions were more complex than what we anticipated. In this reopening of the program, there will be an updated Resolution template for PLHA located on the website. The language has been revised to meet the requirements of this program, but we still advise that the applicants read the NOFA and Guidelines to be well-rounded in understanding the program. A common mistake was that a few applicants wrote the wrong Appendix allocation number in their Resolution. Remember, it's the 5-year allocation figure located in Appendix C.

Next, remember that the Plan is for 5 years, 2019-2023, some Plans didn't include these years. Plans also didn't appropriately allocate their allocations for each year. For each year, funds need to be allocated at 100%. If Administrative Costs are being used, then it would be a 95% allocation for the year.

Lastly, some applicants forgot to submit their Program Income Reuse Plan, when it applied. Applicants who will be using the funds to create loans, will need to submit this reuse plan. Currently there is no template, so a simple

narrative of how the applicant plans to reuse recuperated funds is sufficient.

IF Threshold is <u>NOT</u> met							
<ul> <li>The applicant's assigned HCD Representative will reach out to their Alternate Contact's email, or Authorized Representative's email, which must be provided in the application.</li> </ul>							
	· · · ·		E	igible Applicants §300			
\$300(a) and (b) Eligible Applicants for the Entitlement and Non-Entitlement formula component described in Section §100(b)(1) and (2) are limited to the metropolitan cities and urban counties allocated a grant for the federal fiscal year 2017 pursuant to the federal CDBG formula specified in 42 USC, Section §5306 and Non-entitlement local governments.							
Applicant:							
Address:							
City:		State:	Zip:	County:			
Auth Rep Name:		Title:		Auth Rep. Email:		Pho	ne:
Address:				City:	State:	Zip Co	de:
Contact Name:		Title:		Contact Email:		Contact Phone:	
Address:				City:	State:	Zip Co	de:
							44

If the applicant fails to meet these requirements, the PLHA representative reaches out and requests the required documentation from the contact listed in the application.

Please use an email account that you regularly check, and save HCD's emails as a contact, so we don't get forwarded to your spam folder.

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OF. CALIFORNIA	Principal City of ( or County of) Government Agency Name* If checks should go to	
	Remil-To     a sub-department,       Address (Street or PO Box)*     include the address of the sub-department	
	City* State * Zip Code*+4 AND the name of the sub-department.	
	Special District     Federal     Employer       Identification     Uther (Specify)     Number       (FEIN)*     (FEIN)*	
	List other subsidiary Departments, Divisions or Units under your principal agency's jurisdiction who share the same FEIN and receives payment from the State of California.	
	DeptDivisionUnit Complete department information for the	
	DeptDivisionUnit Complete Address Sub-department listed above, if any.	
	DeptDivisionUnit         Complete Address           DeptDivisionUnit         Complete	
	DepLoremontum Complete Name Address	
	Contact Person* Title Title E-mail address	
	Signature* Date	
		45

When it comes to the government TIN form, please make sure that the Principal Government Agency Name has "City of" or "County of" included in the applicant's name.

The name on this TIN form must match exactly the name listed on the resolution.

If the applicant would like the check sent to a sub-department, please include the name and address of the sub-department in the "Remit to address" portion of the form. Please also list this sub-department in the Subsidiary Departments portion in the middle of the form, but if the checks are not being sent to a sub-department, please leave this middle portion of the form blank.

Make sure to complete the FEIN number and also remember to sign the form before submitting.



When an applicant meets threshold, their application package is prepared by the PLHA representative to be presented at the next Internal Loan Committee meeting.



The Internal Loan Committee will review the applications for the PLHA program, and the Chief Deputy Director and Committee members vote on awarding the applicant.

Then after the applicant's application is approved, they will receive an email notification from the manager followed by a mailed award letter.

After an award letter is issued, comes the process of the Standard Agreements.





The PLHA team has a goal of sending out Standard Agreements within 90 days after the award notification.

Standard Agreements will state an estimated 5-year allocation – using the funding amount stated in Appendix C of the NOFA for the applicant.

We work with our Contracts Unit to review the Standard Agreements and once approved, they will send them to the Sponsor. Then when the Standard Agreements are signed and returned, we will send a complete approval package to our Grants Management team and they start their process with the applicant.

And this concludes our simple overview of the award process.



Here are links to some resources you may use for this program.



If you haven't already, you can sign up for HCD updates on our website. You can select multiple programs on which to receive emailed news and updates.



You also have the option to follow HCD on social media, which is a great way to stay informed on programs and updates.



For any future questions regarding the application, program, or anything else related to the non-competitive PLHA Formula Allocation NOFA – you may email us at PLHA@hcd.ca.gov.

Thank you.