

HHAP Application Narrative

1. Summary of Homelessness in the CoC

LSA Metric B.1	Value
Total # of Households Served in:	ALCOHOL: N
Emergency Shelter, Safe Haven and Transitional Housing	1186
Rapid Re-housing	274
Permanent Supportive Housing	67
LSA Metric B.2	Value
Total # of disable households served across all Interventions	884
LSA Metric B.3	Value
Total # of Household experiencing chronic homelessness served across all interventions	439
LSA Metric B.4	Value
Total # of 55+ households served across all interventions	389
LSA Metric B.5	Value
Total # of unaccompanied youth served across all interventions	58
LSA Metric B.6	Value
Total # of veteran households served across all interventions	243
LSA Metric B.7	Value
# of Individuals served across all interventions who were:	
1) Female	743
2) Male	715
3) Transgender	3
4) Gender Non-Conforming	0
LSA Metric B.8	Value
# of individuals served across all interventions who were:	
1) White, non-hispanic/non-latino only	504
2) White hispanic/latino only	666
3) Black or African American	141
4)Asian	30
5) American Indian or Alaska Native	35
6) Native Hawaiian/Other Pacific Islander	26
7) Multiple Races	56

THE COALITION OF HOMELESS SERVICES PROVIDERS

From our 2019 Point in Time Census – the following demographics of individuals experiencing homelessness provides broader information regarding the overall unhoused population:

Census Summary	UNSHELTERED			SHELTERED			TOTAL		
	<u>2015</u>	<u>2017</u>	<u>2019</u>	<u>2015</u>	<u>2017</u>	<u>2019</u>	<u>2015</u>	<u>2017</u>	<u>2019</u>
MONTEREY COUNTY	1,630	2,113	1,830	678	724	592	2,308	2,835	2,422
Total Incorporated	1,300	1,692	1,492	601	724	560	1,901	2,416	2,052
Monterey	306	292	167	31	46	37	337	338	204
Salinas	634	1,097	976	233	264	206	867	1,361	1,182
Marina	68	51	98	230	356	261	298	407	396
Seaside	152	40	126	107	58	56	259	98	182
Sand City	55	31	8	0	0	0	55	31	8
Gonzales	0	0	21	0	0	0	0	0	21
Pacific Grove	13	35	14	0	0	0	13	35	14
King City	4	0	27	0	0	0	4	0	27
Greenfield	2	6	14	0	0	0	2	6	14
Del Rey Oaks	55	111	0	0	0	0	55	111	0
Carmel	6	16	6	0	0	0	6	16	6
Soledad	5	13	35	0	0	0	5	13	35
Total Unincorporated	330	421	338	77	0	32	407	419	370
Pajaro	144	14	10	77	0	32	221	14	42
Prunedale	8	16	50	0	0	0	8	16	50
Other	178	391	278	0	0	0	178	391	278
SAN BENITO COUNTY	477	406	168	174	121	114	651	527	282
TOTAL COC CA-504	2,107	2,519	1,998	852	845	706	2,959	3,362	2,704

		Monterey	San Benito
2019 Demographics		County	County
Chronically Homeless		23%	28%
Veterans		7%	5%
Families		25%	25%
Unaccompanied Youth/T	AY	13%	n/a
Gender			
Male		65%	52%
Female		35%	47%
Not identified		1%	1%
LGBTQ+		6%	13%
Race			
White		50%	70%
Black/African American		25%	1%
American Indian /Alaska	Native	2%	2%
Asian		2%	0%
Native Hawaiin/Pacific Is	lander	1%	0%
Multiracial		20%	25%
Ethnicity			
Non-Hispanic/Non-Latin	0	64%	43%
Hispanic/Latino		36%	57%

The Lead Me Home (LMH) CoC analyzed demographic data of the 2019 Point-in-Time Count and HMIS. In regards to race, the largest population served were Hispanic/Latino – as expected due to the large population of



migrant workers in both counties. One statistic to note is the deceivingly low number of Black or African American individuals identified as homeless. After further analysis, it was revealed that Black or African Americans were overrepresented, per capita, and are 25 x's more likely to fall into homelessness than a person who is White. However, when it came to receiving services, we were pleased to discover that little disparity existed – in fact, across all demographics, differences in outcome were not significant. Assuring access and outreach to underserved populations is a local priority.



2. Demonstration of Regional Coordination

a. Coordinated Entry

The Coordinated Assessment and Referral System, also known as CARS, is the LMH CoC's local Coordinated Entry System, which is administered by the Coalition of Homeless Services Providers (CHSP). CARS was designed to cover the large geographic nature of Monterey and San Benito counties by offering two key components: 1) a "No Wrong Door" policy and 2) an all hands-on-deck approach, which invites all organizations offering homeless services to refer clients into the system. The LMH CoC covers the total cost of this service with funding from county partners to eliminate barriers to both clients and grassroots organizations wanting to participate. CARS currently has 24 participating organizations working to identify homeless persons and actively referring them into CES, including non-profits, the Housing Authority, police departments, county social services and health departments, and faith-based organizations.

Clients are assessed with the VI-SPDAT in a custom built software package and placed on to the Master List. As an opening becomes available, the receiving agency notifies CHSP's referral coordinator who then identifies the most vulnerable person on the list, determines their eligibility, and attempts to make contact with the client to offer him/her the unit. Once the client accepts the referral, the coordinator places the client's contact information and anything pertinent into a secure spreadsheet for that specific project. The receiving program's CARS administrator then schedules the client to come in to begin the intake process. When a household gets accepted into a program, it is up to the receiving agency to collect all necessary documentation, enter the household into HMIS and send referral closure paperwork to CHSP for record-keeping purposes. Upon acceptance and receiving all documentation, an individual is marked as housed from the Master List and the remaining clients are rearranged according to vulnerability level.

CA-506's network is diverse in programs working to address homelessness, therefore those who are chronically homeless, disabled, veteran, youth, families with/without children, people in recovery, or domestic violence survivors have access to getting on the Master List. In addition, outreach teams are trained and prepared to enter into encampments to provide assessments on individuals where they are, eliminating the barrier of transportation. CARS is such a widely known system in our community that even homeless advocates and formerly homeless continue to promote it to their peers.

Clients are offered numerous opportunities to file grievances. Whether it be for their belief of discriminatory treatment or it be they felt the referral outcome was unfair, the grievance procedure was designed to be client-centered and easy to navigate. A simple email or letter can trigger the investigation of a grievance by the Executive Officer of CHSP or their designee.

Due to the diverse nature of Monterey and San Benito counties, the LMC CoC adheres to best practices by 1) offering the CARS assessment in Spanish, 2) employing at minimum one FTE fluent in Spanish, and 3) contracting with Language Line for those with other language requirements. In an effort to address cultural responsiveness beyond the surface of language, we also provide training on the way in which we use language - most notably, training on anti-discrimination and trauma-informed practices. We are



also aware of the different identities that people associate with (i.e. gender) and as such, we accommodate those identities within the responses for our assessment and referrals to programs.

CARS is multifaceted and highly complex to administer and there are many steps in which referrals can get bottle-necked. The main challenges lie within the inability of the software to capture all the required information needed to make a referral and tracking client referral history. CHSP staff must do most of this work manually, including but not limited to the manual drawdown of client information from the software and tracking referrals in numerous spreadsheets. CHSP is currently exploring moving CARS into ServicePoint, the HMIS system used in our community.

b. Prioritization Criteria

The LMH CoC created a local prioritization matrix that guides the decisions of how clients on the Master List are referred. Families, Veterans, and those who are medically frail receive priority points added to their CARS assessment scores. Please see the chart below for specific examples of how each program type utilizes the matrix.

MONTEREY COUNTY COO	ORDINATED ASSESSMENT & REFERRAL S	SYSTEM
HOUSING ELIGIBILITY AN	D PRIORITIZATION MATRIX	
D		
Program Applicability:	ACII VA E d d	And and interest and following the second
1	· · · · · · · · · · · · · · · · · · ·	Aust participate per federal requirements
	ss programs – Strongly encouraged to p	
PROGRAM TYPE	CLIENT ELIGIBILITY SCREEENING	PRIORITIZATION/POPULATION FACTORS
	CRITERIA	
Permanent Supportive	Literal homelessness (Cat.	Prioritization:
Housing	1) and fleeing domestic	✓ Chronicity of homelessness and highest service needs
	violence (Cat. 4)	✓ VI-SPDAT scores of (with highest scores prioritized)
	 Verifiable disability 	8 or higher for individuals
	Other limits may apply if	9 or higher for families
	CoC funded (e.g., from	✓ Non-chronic homeless households with disabilities and most severe
	streets or shelters)	service needs
	Additional eligibility and	✓ VI-SPDAT scores of (with highest scores prioritized)
	prioritization requirements	8 or higher for individuals
	may apply based on other	9 or higher for families
	funder requirements	Populations/Subpopulations
	Local client background	✓ Local population/subpopulation priority points (points can be aggregated)
	limitations:	2 points: youth/young adults, ages 18-24
	o See attached CoC	1 point: families with children
	Local Standards on	2 points: veterans

(Cont'd on next page)

THE COALITION OF HOMELESS SERVICES PROVIDERS

Rapid Re-Housing	 Literal homelessness (Cat. 	Prioritization:
	1) and fleeing domestic	Only households within a targeted population will be eligible for transitional
	violence (Cat. 4)	housing, and will be prioritized in the following order:
	 Additional eligibility and 	✓ Vulnerability
	prioritization requirements	VI-SPDAT scores of (with highest scores prioritized)
	may apply based on other	4 - 5 for individuals
	funder requirements	4 - 6 for families
	Local client background	Populations/Subpopulations
	_	✓ Local population/subpopulation priority points (points can be aggregated)
	limitations:	
	o See attached CoC	2 points: youth/young adults, ages 18-24
	Local Standards on	1 point: families with children
	Client Background	2 points: veterans
	Limitations by	3 points: frail health
	Program Type	
PROGRAM TYPE	CLIENT ELIGIBILITY SCREEENING	PRIORITIZATION/POPULATION FACTORS
	CRITERIA	
Emergency Shelter	Literal homelessness (Cat. 1),	✓ First-come first-serve for all emergency shelters except the following:
	at imminent risk (Cat. 2), and	As referred by the County for County-funded shelters serving persons
	fleeing domestic violence	with psychiatric disabilities.
	-	with payernative disabilities.
	(Cat. 4)	
	Additional eligibility and	
	prioritization requirements	
	may apply based on other	
	funder requirements	
	 Local client background 	
	limitations:	
	o See attached CoC Local	
	Standards on Client	
	Background Limitations	
	by Program Type	
PROGRAM TYPE	CLIENT ELIGIBILITY SCREEENING	PRIORITIZATION/POPULATION FACTORS
	CRITERIA	
	GITTERIA	
Prevention	At risk of homelessness (ESG)	Placeholder: A pre-screening process and priorities for referring at risk
Prevention		Placeholder: A pre-screening process and priorities for referring at risk persons to prevention resources will be developed in the next year
Prevention	At risk of homelessness (ESG Cats. 1 - 3), and at imminent	
Prevention	At risk of homelessness (ESG Cats. 1 - 3), and at imminent risk (CoC Cat. 2)	persons to prevention resources will be developed in the next year
Prevention	At risk of homelessness (ESG Cats. 1 - 3), and at imminent risk (CoC Cat. 2) Client Background	persons to prevention resources will be developed in the next year • 3 points: medically frail or Whole Person Care (includes individuals
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Prevention	At risk of homelessness (ESG Cats. 1 - 3), and at imminent risk (CoC Cat. 2) Client Background Limitations by Program Type	3 points: medically frail or Whole Person Care (includes individuals with more complex medical needs who may require more intensive or longer duration services, for example: cancer, strokes, heart
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PROGRAM TYPE Transitional Housing	At risk of homelessness (ESG Cats. 1 - 3), and at imminent risk (CoC Cat. 2) Client Background Limitations by Program Type Goal is Housing First – screen in rather than screen out where possible CLIENT ELIGIBILITY SCREEENING CRITERIA Literal homelessness (Cat.	3 points: medically frail or Whole Person Care (includes individuals with more complex medical needs who may require more intensive or longer duration services, for example: cancer, strokes, heart diseases, cirrhosis, tuberculosis, paraplegia, persons who need assistance with daily living, etc.) PRIORITIZATION/POPULATION FACTORS Prioritization:
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c. Coordination of Regional Needs

The Leadership Council (LMH CoC governing board) appointed CHSP as the Continuum of Care Collaborative Applicant and administrative entity. This non-traditional model of using a non-profit organization to orchestrate CoC activities was a strategic move to eliminate barriers that often come with having a government run the CoC. The Leadership Council is comprised of representatives from the following: Monterey and San Benito County Mayors, the local Housing Authority, both county's Board of Supervisors, a liaison from the Office of Education, county departments related to homelessness (DSS, HHS), faith-based organizations, homeless or formerly homeless individuals, advocates, public and private philanthropy groups, homeless service providers, and nonprofit/for profit housing developers.

As a non-profit organization, CHSP has its own, separate Board of Directors, comprised of 20 Executive Directors/CEOs of homeless service providers from both counties. This unique relationship between the Leadership Council governing the activities of the CoC and the CHSP Board governing the activities of the provider network allows for a comprehensive collaboration of community leaders and service providers.

d. Creating Sustainable, Long Term Housing Solutions

The LMH CoC was structured to include all of the important stakeholders and partners invested in helping house our population experiencing homelessness. This system ensures that we have buy-in from multiple housing developers, our local housing authority, and each of the jurisdictions within the region. These people all come together on the CoC Leadership Council and in various other capacities, most notably the Housing Pipeline committee. This committee is dedicated to staying apprised of the housing situation throughout the CoC and the regulations that pertain to procurement of land, development, and maintenance. This committee is also tasked with finding creative solutions to the housing crisis that many jurisdictions throughout the state also face.

The Leadership Council is also the body responsible for the LMH CoC 10-year Plan to Address Homelessness. Creating this document with the Council lends the CoC an advantage in that all the players needed at the table are already present. This allows us to work collaboratively on a collective vision, including an outline of action items that must occur for us to make progress toward our goal of ending homelessness in both Monterey and San Benito counties. These action items also include the necessary resources and/or what it would take to get those resources into the community. From the financial responsibilities of jurisdictions to properly disperse their discretionary funds, the creation of outreach teams by providers to the responsibility for planning and zoning for development and the involvement of low-cost housing developers committed to creating housing opportunity, these steps are all interconnected with the understanding that weakness within one area of need is a weakness that will be felt by all, most importantly by the people whom we are dedicated to serving - our population experiencing homelessness.



3. Resources Addressing Homelessness

a. Existing Programs and Resources

- (Please refer to Excel spreadsheet)
- 2. Within the Monterey and San Benito Lead Me Home CoC, homeless services and resources are coordinated by CHSP. CHSP conducts network analyses to ensure services cater to every demographic within the spectrum that is homelessness. The network includes local non-profits, county welfare and health departments, faith based organizations, schools, the local housing authority, local philanthropic organizations and housing developers. The advantage of being the CoC administrative entity and coordinated entry lead agency is the ability to coordinate and connect these resources- not only to the clients, but with each other. Each agency within the network is dedicated to creating a comprehensive system, a basis for the "No Wrong Door" policy. This system ensures that providers have the necessary knowledge of the entire network and the capabilities of each agency. It also emphasizes that agencies are not alone in their efforts, that there are others who offer a variety of services so each agency can focus their efforts on providing their service to the best of their ability.
- 3. In our most recent analysis, we were able to identify which services and programs have the largest impact on the homeless community. Those services include: transitional housing, rapid rehousing, day centers and resource centers, and permanent housing. While those services are the most prominent within our network, they are supported by outreach services, emergency shelters, and social services.

Though well established, programs continue to need additional support and resources to address the complexities of the ever growing homeless crisis of California. Each organization works hard toward breaking the cycles of homelessness, however, many people still remain unserved or underserved due to lack of affordable housing, public misperceptions of homelessness, and a need for effective housing navigation.

In addition, jurisdictions face enormous pressure to maintain public health and safety and constituents add pressure to preserve property values. As a result, many communities have adopted clean-up ordinances, sometimes multiple clean-ups throughout the week. When survival gear and important documents get lost, these clean-ups have serious repercussions for people experiencing homelessness and create more barriers to obtaining housing. Without sufficient resources to address these concerns, agencies are put in a bind when they must drop the work they are doing to hurriedly focus on people that believe they are being "swept" off the street - well aware of the public perception of their population which results in the lingering sentiment felt within the community that they are not treated as people valued as part of the community where they live. Having the ability to conduct outreach to these populations outside of these "sweeps" would enable our agencies to better serve this population without having to drain resources from other parts of their programs.

b. HHAP Funding Plans

There are four main buckets in which we will be placing our funding at this stage of planning - rental assistance and rapid rehousing; outreach; shelter; and innovative solutions. By placing the money into



these types of programming, we believe we can help the most vulnerable and those at risk of falling into homelessness. Rental assistance and rapid rehousing are both programs that can help keep people in their homes or find new ones to keep them off the street. Our 2019 PIT survey taught us that over half the population was experiencing homelessness for the first time, which in turn tells us that too many residents are unable to afford the cost of living. By putting money into RRH/RA, we can try to prevent families and individuals from losing their homes.

Outreach is another gap that we plan to fill with these HHAP funds. Without more capacity for outreach and service provision, jurisdictional responses to public health and safety concerns of non-homeless constituents results in an experience of criminalization for people who do not have homes. While the problem of having no shelter remains, we can do more to help by dedicating some of these funds to an outreach team. This team will have the ability, assuming coordination with the local jurisdictions, to connect with our unsheltered population and provide resources and referrals to our agencies. Most importantly, they will be able to help those in encampments prepare for the incoming clean-up crews without damaging the relationships already established within those communities.

We currently do not have specific plans for youth, although we do have some tentative plans that will help us address youth homelessness. Coming up this year, the Coalition and the entire CoC will be participating in the 100-Day Challenge to End Youth Homelessness. During that process we will be creating a strategic plan to create a thorough system for our youth. In conjunction with the 100 Day Challenge, the CoC will also be participating in the YHDP program. That will help us to build off the 100 Day Challenge momentum and keep our youth system running. Because of our participation in these other programs, our youth requirement will likely go to whichever project helps fill the gaps in the system, as identified in our strategic plan. Currently, our projected goal is to house as many youth as possible. As such, we may be utilizing our HHAP funds to one, build our youth system through the development of regional coordination category in the eligible uses; two, provide rapid rehousing fund to youth providers; and three, to align with our main goal of delivery of permanent housing. Youth programs will be evaluated separately from the general pool of applications and those projects ranked highest during our review process will be chosen for funding. The goals in our application reflect broad goals for youth homelessness since our youth project(s) has not been chosen yet.

As for ensuring that all programs are Housing First, we plan to include that language in the local NOFA and in all the contracts for funded programs. We are not worried in any way that our programs will not be in compliance, especially after the LMH CoC adopted Housing First as a policy.



4. Partners Addressing Homelessness

The Coalition of Homeless Services Providers is composed of a network of organizations that share the same motivation to address the homeless crisis. Within that network alone, there are twenty members – all a mix of service providers, the local housing authority, and housing developers. Among the advising organizations are representatives from multiple cities, local housing officials, and county health, social services, and human services departments. Although HHAP sub-recipients have yet to be identified, the LMH CoC has created a committee of representatives from non-conflicted organizations that represent all regions within the CoC to collaboratively work on creating the NOFA and RFP application process to ensure fair and equitable access to funding.

As we demonstrated during the HEAP application process, collaborative efforts also include the community at large – including service providers outside of network, concerned citizens, and especially homeless advocates and those with lived experience. Numerous community meetings were held throughout each region and they were hosted by not only CHSP, but also special groups that target specific populations like the elderly, youth, etc. In conjunction with guidance from our advising council and recommendations from providers on the ground, community input is highly considered when deciding how funds are allocated.

While our network is large and includes many important stakeholders in our community, there are still some issues with getting buy-in, most notably from jurisdictions. Monterey County can be an expensive place to live and has a cost of doing business pushed up by adjacency to the Silicon Valley - making it harder for residents to remain housed and limiting the availability of discretionary funding from jurisdictions to expand investments in homeless services.



5. Solutions to Address Homelessness

a. RRH

- i. Decrease # of individuals who return to homelessness from 25% to 20%.
- ii. House individuals/families receiving RRH case management services within 90 days of starting the program.
- iii. House 500 individuals in permanent housing.
- iv. 85% of people receiving case management services enroll in at least one non-cash benefit.
- v. Increase percent of adults who increased total income from 30% to 60%.

b. Outreach

- i. Increase # of successful exits (exits to PH, PSH, RRH, TH) to housing by 15%
- ii. Increase number of new enrollments into CARS from 40% to 80%.
- iii. Outreach teams will serve/interact with 500 unduplicated unsheltered individuals.

c. Youth

- i. Increase # of new enrollments from 28 individuals to 60 individuals in CARS
- ii. 85% of youth receiving case management services enrolled in at least one non-cash benefit.
- iii. Increase engagement in CoC funded activities from 122 individuals to 183 individuals.

d. **General**

- i. # of individuals expected to be served (5 years): 4000
- ii. Percentage of individuals successfully placed in permanent housing: 25%



HOMELESS HOUSING, ASSISTANCE AND PREVENTION PROGRAM (HHAP) ANNUAL BUDGET TEMPLATE

APPLICANT INFORMATION CoC / Large City / County Name: Salinas/Monterey, San Benito Receiving Redirected Funds? Y/N No **Administrative Entity Name: Coalition of Homeless Services Providers Total Redirected Funding HHAP FUNDING EXPENDITURE PLAN* ELIGIBLE USE CATEGORY** FY20/21 FY21/22 FY22/23 FY23/24 FY24/25 TOTAL Rental Assistance and Rapid Rehousing 238,899.46 238,899.46 \$ 238,899.46 238,899.46 955,597.84 Operating Subsidies and Reserves Ś **Landlord Incentives** Outreach and Coordination (including employment) 159,266.31 159,266.31 159,266.31 159,266.31 637,065.24 Systems Support to Create Regional Partnerships 191,119.60 191,119.56 191,119.56 191,119.56 191,119.56 955,597.84 Delivery of Permanent Housing Prevention and Shelter Diversion to Permanent Housing 63.706.53 63,706.53 \$ 63.706.53 63,706.53 254,826.12 **New Navigation Centers and Emergency Shelters** \$ 31,853.26 \$ 31,853.26 31,853.26 31,853.26 \$ 31,853.27 159,266.31 Strategic Homelessness Planning, Infrastructure Development, CES, and HMIS (up to 5%) Administrative (up to 7%) 44,594.56 44,594.56 44,594.56 44,594.56 44,594.59 222,972.83 **TOTAL FUNDING ALLOCATION** 3,185,326.18 FY20/21 FY21/22 FY22/23 TOTAL FY23/24 FY24/25 Youth Set-Aside (at least 8%) 63,706.53 63,706.53 \$ 63,706.53 \$ 63,706.53 254,826.12 *Narrative should reflect details of HHAP funding plan

COMMENTS:
FINAL



SAN BENITO COUNTY

TRACEY BELTON
DIRECTOR

HEALTH & HUMAN SERVICES AGENCY

1111 San Felipe Road, #206 Hollister, California 95023 831-636-4180 – Human Services 831-636-4190 – Protective Services 831-630-5120 – Staff Services

February 7, 2020

Business, Consumer Services and Housing Agency Homeless Coordinating and Financing Council

Dear HHAP Grant Reviewers:

This letter is to express our wholehearted support for the *Coalition of Homeless Services Providers*' Homeless Housing Assistance and Prevention Program (HHAP) grant request to the Homeless Coordinating and Financing Council. The Coalition of Homeless Services Providers as the Continuum of Care administrative entity, the County of Monterey and the County of San Benito maintain effective partnerships to allow for meaningful collaboration between our agencies in addressing the challenge of bringing housing to those without homes. These partnerships will be strengthened with the support of collective planning in addressing the goals of the HHAP program.

The planning process for HHAP has already included multiple meetings between the three entities. We have worked together to create what we believe to be a solid system for the use of HHAP funding, ensuring that we can expertly provide service and support to our population experiencing homelessness and the service providers doing the hard work on the ground. Together the region will have the ability to continue strengthening our system of outreach, rapid rehousing/rental assistance programs and to pursue new innovations to address the local challenge.

In an effort to maintain the collaborative spirit fostered during the application process, the County of Monterey, the County of San Benito's Health and Human Services Agency, and the Coalition of Homeless Services Providers intend to meet at least quarterly to review the HHAP programs and monitor their progress towards the goals stated in our applications. At these meetings we will be able to better assess our efforts and create meaningful outcomes.

I strongly recommend funding of these programs. Thank you for your consideration.

Sincerely,

Tracey Belton Director, HHSA

MONTEREY COUNTY

COUNTY ADMINISTRATIVE OFFICE

Nicholas E. Chiulos ASSISTANT COUNTY ADMINISTRATIVE OFFICER Intergovernmental & Legislative Affairs 168 West Alisal St., 3rd FI Salinas CA 93901-2680 (831) 755-5145 www.co.monterey.ca.us

February 3, 2020

Business, Consumer Services and Housing Agency Homeless Coordinating and Financing Council

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eller

Sincerely,

Anastacia Wyatt

Housing Program Manager

Monterey County Administrative Office