

Homeless Housing, Assistance and Prevention (HHAP) Grant Program

Submission ID NOFA-HHAP00125

Applicant Information

Eligible Applicant Name:

Eligible Applicant Name Response: Nevada County CoC

Eligible Applicant Type:

Eligible Applicant Type Response: Continuum of Care

COC Number:

COC Number Response: 531

Eligible Applicant Email:

Eligible Applicant Email Response: info@hrcscoc.org

Eligible Applicant Phone:

Eligible Applicant Phone Response: (916) 416-0901

Administrative Entity Name and Address:

Administrative Entity Name and Address Response:

Homeless Resource Council of the Sierras

PO Box 130

Auburn, CA 95604

<u>Is This a Government Entity?</u>

Is This a Government Entity Response: No

Primary Contact Information

Primary Contact Name:

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Authorized Representative Contact Information

<u>Authorized Representative Name:</u>

Authorized Representative Name Response: Nancy Baglietto

<u>Authorized Representative Email:</u>

Authorized Representative Email Response: president@hrcscoc.org

Eligible Representative Phone:

Eligible Representative Phone Response: (530) 615-0807

Applicant Redirections?

<u>Applicant Redirections Response:</u>

Applicant Redirections Response: No

1. Homelessness Response System Gaps Assessment

To successfully complete this section of the application, applicants will need to provide the following:

- A narrative description of the most recent assessment process used to determine local gaps in housing services for persons experiencing homelessness in the applicant's community. Information should include but is not limited to:
 - a. How data collection methods were used to determine gaps (ie: HUD's homeless Point-in-Time count, Continuum of Care Housing Inventory Count, Longitudinal Systems Analysis, and Stella tools, HMIS Annual Performance Reports for Emergency Shelter (ES), Transitional Housing (TH), Rapid Rehousing (RRH), and Permanent Supportive Housing (PSH), as well as any recently conducted local needs assessments);

Homelessness Response System Gaps Question 1a - Begin Answer The CoC and its affiliated agencies use a variety of methods to assess gaps in services. This includes: strategic planning sessions and ad-hoc advisory groups, PIT counts, LSA analysis, By-Name List (BNL) analysis, HMIS data, and the HUD racial equity tool. In 2017, the CoC was included in a County-led series of "Process Improvement Group" sessions aimed at working with homeless service providers, concerned community members, members of law enforcement, and local elected representatives. These sessions assessed the homeless response system, mapped available services, and identified gaps and improvement needs. In 2018, the CoC and the County collaborated on the development of a strategic plan. This plan identified numerous gaps, primarily a lack of low-barrier shelter beds, no available day-resource center, a lack of coordinated outreach and engagement, and a broad need to share CoC-wide shared data collection measures.

Homelessness Response System Gaps Question 1a - End Answer

b. How people with lived experience of homelessness had ongoing meaningful and purposeful opportunities to participate in and inform the most recent gaps assessment and how they have meaningful opportunities to inform all levels of system planning over time:

Homelessness Response System Gaps Question 1b - Begin Answer The primary method for those with lived experiencing in homeless to provide regular input into the homeless system is through participation in the CoC. The Governing Board of the CoC currently has 2 seats filled by people with lived experience. Since 2017, strategic planning sessions have included a wide range of individuals with lived experience and people currently experiencing homelessness who provided direct input into the planning process. Homelessness Response System Gaps Question 1b - End Answer

c. How organizations that have historically served communities of color but may not have previously participated formally in the CoC and may not be a part of the homelessness provider community had meaningful and purposeful opportunities to participate in and inform the most recent gaps assessment and how they will be engaged in system planning over time;

Homelessness Response System Gaps Question 1c - Begin Answer While Local organizations that serve communities of color were represented during multiple planning sessions (2017 Process Improvement Group, 2018 Strategic planning groups), the CoC recognizes the absence of a concerted effort to engage local providers for these groups in the area. The CoC will be working hand in hand with affiliated providers to implement an Equity Lens into CoC deliberations. This will include incorporation of Equity Lens auestions into outcomes and measures that all CoC and County funded agencies must report on through annual evaluations. In Nevada County, the largest disparity identified through the 2019 PIT count was tribal communities. The 2019 PIT count found 3% of people experiencing homeless identified as Native American yet only 1% of the overall population identifies this way. In the coming month the CoC and the County will begin active engagement of Tribal communities in the area seeking a CoC board position representing these communities. In eastern county (Truckee/Tahoe region) there is a high concentration of Latino and Hispanic community members. County homeless services expansion into the Eastern County region will include efforts to engage these communities and ensure equitable access and participation in funding deliberations and program development. Homelessness Response System Gaps Question 1c - End Answer

d. How gaps were assessed for special populations such as families, youth, victims of domestic violence, seniors, persons who have been convicted of a crime, persons with a disability, persons who are chronically homeless, persons with HIV/AIDS, persons who are LGBTQ, veterans, persons with limited English proficiency, and persons who are undocumented;

Homelessness Response System Gaps Question 1d - Begin Answer The CoC utilizes the Outcomes & Measurements (O&M) Committee to identify gaps for special populations. A variety of different service providers sit on this committee and represent special populations such as families, youth, victims of domestic violence, seniors, persons convicted of a crime, persons with a disability, chronically homeless, HIV/AIDS, veterans, and LGBTQ. This committee is responsible for planning and conducting the annual PIT & HIC Count, as well as analyze and evaluate HMIS data with regards to CoC-funded agencies. This committee provides valuable information and recommendations to the CoC Board to help inform funding priorities.

Homelessness Response System Gaps Question 1d - End Answer

e. How racial or ethnic disparities in the delivery of homeless services were assessed;

Homelessness Response System Gaps Question 1e - Begin Answer Recently, HMIS staff provided a thorough racial disparity report based on the HUD racial equity analysis tool. Although a formal gaps assessment has not been conducted, the Outcomes and Measurements Committee review HMIS data on each CoC-funded agency on a monthly basis, as well as conducting the annual PIT and HIC Count.

Furthermore, the CoC and the County collaborate closely on all homeless service matters. The County of Nevada has a Cultural Competency and Linguistic Proficiency Work Plan which is revised yearly with input from County service staff and contracted provider staff. This plan includes a regular assessment of how the County and its contracted providers are meeting objectives related to serving the following populations: Latino, LGBTQ, Seniors, Vets, Transitional Age Youth, Homeless, and persons with Co-occurring Disorders. Nevada County Behavioral Health (NCBH) has a standing Cultural Competency Committee Meeting that is held every month. These meetings are attended by County Behavioral Health staff and representatives from all contracted providers including the providers of homeless services. The committee reviews and evaluates cultural competency across the county's system of care

by following the National Standards for Culturally and Linguistically Appropriate Services (CLAS) in Health and Health Care.
Homelessness Response System Gaps Question 1e - End Answer

f. How frequently gaps assessments are conducted;

Homelessness Response System Gaps Question 1f - Begin Answer A formal gap assessment was conducted in 2017 with strategic planning incorporating this gap analysis to influence strategic priorities in 2018 and 2019. A new gap analysis will be conducted in 2021 with the goal of establishing measurable strategic goals addressing these gaps and identifying "tent pole" CoC and County activities that will need to be sustained through 2025 to achieve the identified goals.

The O&M committee meets monthly to evaluate HMIS data for each CoC-funded agency and is responsible for teh implementation of the HIC/PIT Count every year. CA-531 conducts an unsheltered count every other year.

Homelessness Response System Gaps Question 1f - End Answer

g. How findings are used to make informed decisions for funding projects within the community; and

Homelessness Response System Gaps Question 1g - Begin Answer The 2017 Homeless Gap assessment was a formative step that has informed funding for projects over the past three years. This has included expanding low-barrier access to shelter, increasing Permanent Supportive Housing stock, and increasing outreach and Engagement. The 2017 gap analysis was a critical reason for the County Board of Supervisors declaring homeless and housing as an "A" priority for FY17-18, 19-20, and now 20-21 and now 21-22. The designation means that the Health and Human Services Agency is instructed to prioritize these issues and address key gaps that came out of the 2017 gap analysis.

On the CoC-level, the O&M committee reports directly to the CoC Board and any findings are discussed at the CoC level. These discussions help inform funding priorities.

Homelessness Response System Gaps Question 1g - End Answer

h. How the applicant will conduct ongoing system performance evaluation to ensure the impact of HHAP-2 funds throughout the spending period and determine if adjustments are needed to address gaps in the homelessness response system.

Homelessness Response System Gaps Question 1h - Begin Answer System performance evaluation will be a collaborative effort

between the Outcomes and Measurements Committee, CoC Coordinator, County Representatives, and HMIS staff. Homelessness Response System Gaps Question 1h - End Answer

- 2. The most recent gaps assessment that was conducted and the date in which it was completed. Reports can be attached, but all applicants must summarize main findings within this section. Reports submitted without a summary will not be accepted. Summaries must include, but are not limited to:
 - a. Current number of people experiencing homelessness in the community including demographic information, and the existing programs and funding which address homelessness within the jurisdiction;

Homelessness Response System Gaps Question 2a - Begin Answer The most recent gap assessment was completed in 2017. The last full (sheltered and unsheltered) PIT count occurred in 2019. It identified 415 homeless individuals experiencing homelessness. The current BNL has 481 individuals actively receiving some form of services in the region. In the 2019 PIT, 164 individuals counted were sheltered and 251 where unsheltered. 82% were over the age of 24. 66% where male. Overall, 34% met the HUD definition of Chronically Homeless. Furthermore, 28 unaccompanied youth, 35 veterans, and 41 survivors of domestic violence were identified. Demographically, less than 1% identified as African American, 5% as Hispanic/Latino and 3% as Native American or Native Hawaiian.

Homelessness Response System Gaps Question 2a - End Answer

b. Data and qualitative information showing any gaps or disparities in access to services, delivery of services, and housing placement and housing retention outcomes for special populations such as families, victims of domestic violence, seniors, youth and young adults, persons who have been convicted of a crime, persons with a disability, persons who are chronically homeless, persons with HIV/AIDS, persons who are LGBTQ, veterans, persons with limited English proficiency, and persons who are undocumented;

Homelessness Response System Gaps Question 2b - Begin Answer Since 2019, the CoC and the County have been working with homeless service providers and the HMIS administrator to establish better data processes. This is a work progress. Many providers have only recently incorporated HMIS into their organizations resulting in fragmented and inconclusive data. While the number of individuals on the by name list is getting close to the number counted, a query of Coordinated Entry data related to demographic information,

shelter utilization, exit to housing and return to homelessness rates is highly problematic. The CoC and County are working with all providers to address these issues. A primary concern to be addressed is that the system was developed in 2015 and it was not designed to capture data in a variety of ways effectively. Additionally, the CoC underwent a split in 2018 and is no longer a ioint CoC with Placer County. This has resulted in issues related to separation of the data into the two counties and capacity issues on the part of the HMIS administrator that remains the administrator for both counties/CoC's. The Nevada and Placer CoC's are currently working out details of an expanded funding plan to support the HMIS administrator in hiring additional staff and building capacity. According to the 2019 PIT Count, 27 households with at least one adult and one child were identified, with 10 households being unsheltered. Additionally, 76 adults with a serious mental illness, 58 adults with a substance use disorder, 5 adults with HIV/AIDS, 35 veterans, and 41 adult survivors of domestic violence were counted. Unaccompanied youth equaled 28 individuals, and 3 parenting youth households were identified in 2019. Homelessness Response System Gaps Question 2b - End Answer

 Data and qualitative information showing any racial or ethnic disparities in access to services, delivery of services and housing placement and housing retention outcomes of homeless services;

Homelessness Response System Gaps Question 2c - Begin Answer Upon review of the HUD Racial Equity Analysis Tool, HMIS staff identified that there was a disparity among Multi-Racial/Other and Native American/Alaskan households experiencing homelessness (3% Multi-Racial/Other and 3% Native American/Alaskan, with 5% Multi-Racial/Other households living in poverty and 2% Native American/Alaskan households living in poverty). Additionally, 18% of Multi-Racial/Other and 24% Hispanic homeless youth are experiencing unsheltered homeless compared to 10% Multi-Racial/Other and 19% Hispanic youth experiencing sheltered homelessness.

Homelessness Response System Gaps Question 2c - End Answer

d. Any other disparities that were found in the delivery of homelessness services including rates of successful permanent housing placements, and housing retention rates;

Homelessness Response System Gaps Question 2d - Begin Answer Since 2019, the CoC and the County have been working with homeless service providers and the HMIS administrator to establish better data processes. This is a work progress. Many providers have

only recently incorporated HMIS into their organizations resulting in fragmented and inconclusive data. While the number of individuals on the by name list is aetting close to the number counted, a query of Coordinated Entry data related to demographic information, shelter utilization, exit to housing and return to homelessness rates is highly problematic. The CoC and County are working with all providers to address these issues. A primary concern to be addressed is that the system was developed in 2015 and it was not designed to capture data in a variety of ways effectively. Additionally, the CoC underwent a split in 2018 and is no longer a joint CoC with Placer County. This has resulted in issues related to separation of the data into the two counties and capacity issues on the part of the HMIS administrator that remains the administrator for both counties/CoC's. The Nevada and Placer CoC's are currently working out details of an expanded funding plan to support the HMIS administrator in hiring additional staff and building capacity. Homelessness Response System Gaps Question 2d - End Answer

e. Using the Service Gap Analysis Chart below, identify which areas of the local homelessness response system (e.g. shelter, rental subsidies, supportive housing) have gaps in resources based on the needs of people experiencing homelessness in the community.

Homelessness Response System Gaps Question 2e - Begin Answer The graph below shows the current number of clients currently needing services as recorded on the Coordinated Entry BNL, as well as the number of clients currently receiving services as recorded by the homeless management information system. Homeless prevention numbers are estimates, as these projects have not yet been built in HMIS. It is difficult to identify the need for homeless prevention when the Covid-19 eviction moratorium is still in place. Homelessness Response System Gaps Question 2e - End Answer

Table: SERVICE GAP ANALYSIS

	Total # of Clients Currently Needing This Service	Total # of Clients Currently Receiving This Service	Remaining Need
Interim Housing/Shelter Beds	481	76	405
Rental Assistance	481	0	481
Supportive Housing (Permanent)	481	47	434
Outreach	481	16	465

			•
Prevention/Diversion	450	87	363

2. Regional Resources Planning

When working within the homelessness system, it is critical to assess the current resources available within the community to ensure any new resources are most effectively and efficiently targeted to best serve people experiencing homelessness within the community. Given the high number of people experiencing homelessness in California and the unprecedented amount of federal and state funds available to address homelessness, HCFC expects applicants to coordinate all available funding to safely shelter and permanently house as many people experiencing homelessness in the applicant's community as possible, with a particular focus on rehousing individuals currently living in Project Roomkey (PRK) sites.

HCFC requires all HHAP-2 applicants to complete a <u>Homelessness Response</u> <u>Local Investment Plan</u> (Appendix A) that lists all regional resources used to address homelessness. The document includes different interventions within the homelessness system. For each intervention, please tell us:

- The funding source(s) used to assist in the delivery of the intervention. If several funding sources are used, please list them in order of highest amount of funding used for the intervention to the lowest;
- If the funding source is covered by more than one applicant (i.e. County and Continuum of Care) please list separately. Do not combine allocations; and
- When referencing units of measurement, please reference service basis unit of measurement. Example: \$500,000 in funding provided RRH to approximately 20 households over XX period of time.

In addition to filling out the <u>Homelessness Response Local Investment Plan</u> document, applicants must answer the following narrative question that will support the information provided:

1. What efforts are made to coordinate all available local, state and federal funds that can address homelessness in the applicant's community?

Regional Resources Planning Question 1 - Begin Answer

Available Local, State, and Federal funds are made accessible to the community through a collaborative method that actively involves them through each step of the funding process. Applicants are invited to attend scheduled meetings within the CoC, where funding sources are shared and collaboratively discussed with local stakeholders. Whenever funding becomes available, a Statement of Interest (SOI) is requested from interested parties and agencies within the CoC. These SOIs have specific questions and a project description portion. Agencies who submit an SOI are invited to a "funding roundtable" to discuss each project and come to a consensus on funding. If a consensus cannot be made,

agencies will be requested to submit a formal proposal to the CoC, where the Board will decide funding allocations. Most local, state, and federal funds are disbursed in this manner, and community engagement is continually encouraged.

Regional Resources Planning Question 1 - End Answer

3. HHAP-2 Funding Plans

When planning how to target new HHAP-2 resources, it is essential to do so in direct response to the gaps assessment and current regional investment planning described in Sections 1 and 2. HHAP-2 funding plans must state the specific gaps that will be addressed with these new funds and provide sufficient detail to ensure that any selected projects will effectively meet identified gaps. HCFC expects applicants to clearly understand and identify the intervention types requiring funding prior to initiating their local project selection processes.

Applicants must identify and describe each intervention type they intend to fund with their HHAP-2 grant and how much of their HHAP-2 funding they intend to focus on that intervention type. Applicants must also describe how investing in the requested interventions will meet the previously identified needs of their community.

Intervention Types are broken into six categories: (1) Outreach; (2) Interim Housing; (3) Rental Assistance; (4) Permanent Supportive and Service-Enriched Housing; (5) Diversion and Homelessness Prevention, and (6) Services.

Applicants should utilize the HHAP-2 <u>Application Guidance</u> document for detailed information on how these interventions can be implemented, how they work together, and how HCFC recommends prioritization and utilization of these interventions.

In addition to providing information on how the applicant intends to utilize their HHAP-2 funds on specific interventions, applicants must also outline the amounts they intend to allocate to the eligible uses that will support the interventions throughout the duration of the grant period.

To successfully complete this section of the application, applicants will need to provide the following:

- Using the <u>Funding Plan Template</u> (Appendix B) and <u>Expenditure Plan Template</u> (Appendix C), provide detailed information for each of the intervention types and eligible uses being proposed for HHAP-2 funding. (NOTE: Specific project information for the intervention types identified will be requested at a later date once the local selection process has been completed.)
- 2. Describe how the applicant intends to prioritize funding towards local Project Roomkey permanent housing pathways. If an applicant does not intend to prioritize funding in this way, they must explain what other resources have been identified to meet this need locally to ensure that households staying at Project Roomkey sites move to permanent housing and do not return to unsheltered locations or congregate settings.

HHAP-2 Funding Plans Question 2 - Begin Answer

CA-531 has collaborated closely with Nevada County for the funding priorities of HHAP Round 2. We have identified other sources of funding for

Project Roomkey, primarily ESG-CV 2.
HHAP-2 Funding Plans Question 2 - End Answer

3. Describe the activities budgeted for grant administration. In the applicant's response, describe the overall grant administration staffing plan to accomplish the applicant's goals and activities. Provide information on roles that will be responsible for ensuring the successful execution of HHAP funded projects.

HHAP-2 Funding Plans Question 3 - Begin Answer

The Homeless Resource Council of the Sierras (HRCS), the administrative entity for CA-531, contracts with a consultant to provide CoC Coordinator activities. This includes grant administration. Three staff members of the consulting firm work together to ensure the grant is managed correctly. It has also been recommended that a full-time grants manager be hired to supervise all CoC-funded programs.

HHAP-2 Funding Plans Question 3 - End Answer

Descriptions should include but are not limited to:

a. The number of full-time employees (FTE) or percent of time per FTE that will be employed by the applicant dedicated to the execution of HHAP-2.

HHAP-2 Funding Plans Question 3a - Begin Answer

HRCS contracts with a consultant to provide CoC Coordinator activities. This includes grant administration. Three full-time staff members of the consulting firm work together to ensure the grant is managed correctly. It has also been recommended that a full-time grants manager be hired to supervise all CoC-funded programs.

HHAP-2 Funding Plans Question 3a - End Answer

Existing staff positions that will be leveraged to fulfill this need.
 HHAP-2 Funding Plans Question 3b - Begin Answer

The consulting firm contracted to provide grant administration have 3 full-time staff working collaboratively to ensure the HHAP-2 grant is managed effectively.

HHAP-2 Funding Plans Question 3b - End Answer

4. In what ways the applicant's jurisdiction is leveraging the adult system to serve youth and in what ways the homelessness response system has been

or will be adapted to youth; and how the applicant will use HHAP-2 funding to ensure youth can access services and that targeted spending meets their needs.

HHAP-2 Funding Plans Question 4 - Begin Answer

Discussion are underway to formulate and expand a special youth specific SMART team meeting format for all providers including Nevada County staff and CoC-affiliated homeless service providers to coordinate housing-based case management for youth. Additionally, the HMIS coordinator is working to create a standalone youth based VI assessment and a youth specific By Name list to enhance coordination efforts. Overall, the goal is to try to keep youth between the ages of 17-25 from entering the adult system through a variety of problem solving and diversion strategies that prioritize rapid placement in interim and permanent housing to ensure youth do not become a part of the adult homeless system. The CoC's Youth Committee has been integral in identifying youth-specific needs.

HHAP-2 Funding Plans Question 4 - End Answer

5. Describe how the applicant will incorporate meaningful collaboration with individuals that have lived experience being homeless throughout funding planning, design, implementation, and evaluation.

HHAP-2 Funding Plans Question 5 - Begin Answer

During the development of the strategic plan, input was received from individuals with lived experience. Additionally, the CoC and Nevada County work with agencies that have a local presence. Agencies applying for HHAP-2 funds will be asked how they employ or receive input from individuals with lived experience. Many of the agencies currently have a policy in place to employ people with lived experience. HHAP-2 Funding Plans Question 5 - End Answer

4. HHAP-2 Goals

Creating performance targets that can be clearly measured every year ensures a commitment to locally shared goals. Utilizing the local needs assessment, applicants must identify the areas of impact to be targeted by HHAP funds in Section 3: HHAP-2 Funding Plans, and in this section must present specific and measurable goals for those investment areas. These goals should inform how applicants design HHAP programming and should be stated in the local selection process funding announcements and subcontracts so that local applicants and the selected subrecipients understand program expectations.

HHAP Programmatic Goals

HHAP statute mandates that applicants set goals related to the total number of individuals served and, of those served, the number who will be successfully placed in permanent housing due to HHAP-2 investments.

For interventions funded with HHAP, applicants must show how their jurisdiction plans to use their HHAP investment to meet statutorily-required goals by providing the following in the table below: (1) number of individuals that currently need this intervention; (2) number of households expected to be served, annually and over the entire grant period; and (3) number of households expected to be placed into permanent housing, annually and over entire grant period.

Note: identified need below should be the same as the numbers indicated in Section 1.

Table – Statutory Goals by Intervention Type – Permanent Supportive and Service-Enriched Housing

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that currently need this intervention	481					
# of individuals expected to be served by HHAP-2	0	0	0	0	0	0
# of individuals expected to be placed into permanent housing through HHAP-2	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Rental Assistance

	FY	FY	FY	FY	FY	
	21/22	22/23	23/24	24/25	25/26	Total #
Total # of individuals that currently need this intervention	481					
# of individuals to be served	0	0	0	0	0	0

# of individuals to be placed into	0	0	0	0	0	0
permanent housing						

Table – Statutory Goals by Intervention Type – Interim Housing

	FY	FY	FY	FY	FY	
	21/22	22/23	23/24	24/25	25/26	Total #
Total # of individuals that currently need this intervention	481					
# of individuals to be served	25	25	0	0	0	50
# of individuals to be placed into permanent housing	4	4	0	0	0	8

Table – Statutory Goals by Intervention Type – Diversion and Homelessness Prevention

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that currently need equity this intervention	450					
# of individuals to be served	0	0	0	0	0	0
# of individuals to be placed into permanent housing	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Outreach

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that currently need this intervention	481					
# of individuals to be served	0	0	0	0	0	0
# of individuals to be placed into permanent housing	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Services

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
# of individuals to be served	22	23	0	0	0	45
# of individuals to be placed into permanent housing	9	9	0	0	0	18

In addition to setting clear goals on numbers served and numbers moved into permanent housing, applicants must also provide the following:

1. Any additional systemwide goals the applicant's jurisdiction and/or region has identified and the metrics used to evaluate progress towards those goals.

HHAP-2 Goal Question 1 - Begin Answer Additional goals have not been identified at this time. HHAP-2 Goals Question 1 - End Answer

2. An update on systemwide goals identified in HHAP-1 and explanation of any goal modifications made in response to changing needs.

HHAP-2 Goal Question 1 - Begin Answer
CA-531 has been able to provide significant outreach to individuals on the By-Name List (BNL) and has decreased the number of households waiting for housing services. Additionally, through the CoC youth committee and the HEAP and HHAP funded agency "Bright Futures for Youth," more in-depth housing services have been provided to homeless youth in Nevada County. Covid-19 has made it difficult to provide inperson outreach and services, as schools have been closed.

HHAP-2 Goals Question 1 - End Answer

3. At least one clear, measurable performance goal related to how HHAP-2 funding will address racial disparities identified in the jurisdiction's homelessness response system.

HHAP-2 Goal Question 1 - Begin Answer

With a large disparity among Latinx and American Indian/Native Alaskan, it is the goal of the CoC to see a 5% annual decrease in homelessness within these demographics. This will be monitored using HMIS data and the annual PIT Count.

HHAP-2 Goals Question 1 - End Answer

4. At least one clear, measurable, youth-specific performance goal related to HHAP-2 investments, including an explanation of how the applicant's jurisdiction accounts for the unique service needs of youth when determining how to set performance targets for youth set-aside funding interventions.

HHAP-2 Goal Question 1 - Begin Answer

The CoC has a goal to decrease youth homelessness by 5% annually as measured by the annual unsheltered PIT Count. The CoC's youth committee is focused on identifying the unique needs of homeless youth. HHAP-2 Goals Question 1 - End Answer

5. Local Project Selection Process

Applicants may choose (though they are not required) to contract with local nonprofits and service providers to administer the services detailed in their HHAP-2 Funding Plan. When contracting for services, applicants shall select qualified service providers that provide services which match the needs of the local population of people experiencing homelessness and which are HHAP-eligible activities that are in line with the applicant's HHAP-2 Funding Plan.

HCFC encourages applicants to consider how these funds are accessible to smaller and non-traditional organizations that have historically served communities of color but may not have previously participated formally in the CoC or been a part of the homeless provider community.

To successfully complete this section of the application, applicants will need to provide the following:

1. An explanation of how HHAP-2 funds will be distributed and whether a local project selection process will be utilized to select subcontractors.

Local Project Selection Process Question 1 - Begin Answer Funding will be allocated using a Statement of Interest (SOI) and collaborative discussion model. This model worked well during HHAP Round 1. It is anticipated that within 30 days from the funding approval from BCSH, a SOI will be released. When funding becomes available, such as HHAP Round 2, agencies are notified via email and at the monthly CoC meetings. Stakeholders interested in applying for funds are requested to complete a SOI, providing a narrative of agency experience, outcomes, and program description. Agencies meeting the eligibility requirements of the funding opportunity are then invited to a collaborative "funding roundtable." This meeting takes place within 2 weeks of the SOI deadline. It is at this meeting that agencies present a brief project proposal. Other agencies are able to ask clarifying questions and provide input to projects. The intent of this meeting is to come to a consensus on how the funds should be allocated. When agencies have been involved in deciding how funds should be prioritized, inter-agency collaboration increases and duplication of services decreases. If a consensus cannot be made, agencies will be asked to submit a formal proposal to the CoC Board. The Board, or an adhoc committee, will review the proposals and decide the final project amounts. Local Project Selection Process Question 1 - End Answer

Will subcontractors be utilized? Yes

- a. If the applicant is not utilizing a local selection process, please include the following in the explanation:
 - Description of why this is the best funding plan for the community; and
 - Local Project Selection Process Question 1a.i. Begin Answer Local Project Selection Process Question 1a.i. - End Answer
 - ii. Description of how applicants will ensure equitable access to services funded.
 - Local Project Selection Process Question 1a.i.i. Begin Answer Local Project Selection Process Question 1a.i.i. - End Answer
- b. If the applicant is utilizing a local selection process, please include the following in the explanation:
 - i. What is the process and timeline for project selection?

Local Project Selection Process Question 1b.i. - Begin Answer It is anticipated that within 30 days from the funding approval from BCSH, a SOI will be released. When funding becomes available, such as HHAP Round 2, agencies are notified via email and at the monthly CoC meetings. Stakeholders interested in applying for funds are requested to complete a SOI, providing a narrative of agency experience, outcomes, and program description. Agencies meeting the eligibility requirements of the funding opportunity are then invited to a collaborative "funding roundtable." This meeting takes place within 2 weeks of the SOI deadline. It is at this meeting that agencies present a brief project proposal. Other agencies are able to ask clarifying questions and provide input to projects. The intent of this meeting is to come to a consensus on how the funds should be allocated. When agencies have been involved in deciding how funds should be prioritized, inter-agency collaboration increases and duplication of services decreases. If a consensus cannot be made, agencies will be asked to submit a formal proposal to the CoC Board. The Board, or an adhoc committee, will review the proposals and decide the final project amounts.

Local Project Selection Process Question 1b.i. - End Answer

ii. How will the applicant encourage new partners to participate?

Local Project Selection Process Question 1b.i.i. - Begin Answer

The CoC meetings are open to the public. New partners are encouraged to ask questions and will be offered technical assistance when applying for funds.

Local Project Selection Process Question 1b.i.i. - End Answer

iii. How will people with lived experience of homelessness, including youth with lived experience, have meaningful and purposeful opportunities to shape the selection process and funding decisions?

Local Project Selection Process Question 1b.i.i.i. - Begin Answer

The CoC meetings where funding priorities are made are open to the public. People with lived experience are invited and encouraged to provide valuable input on how funds should be prioritized. Additionally, an individual with lived experience sits on the CoC board and provides meaningful input on a regular basis.

Local Project Selection Process Question 1b.i.i.i. - End Answer

iv. How will the applicant promote equity and ensure underrepresented communities can be competitive applicants for funding?

Local Project Selection Process Question b.i.v. - Begin Answer Technical assistance is offered to agencies serving underrepresented and marginalized communities. Before the SOI is due, a meeting is held to review the funding program and provide clarifications on the types of activities that are eligible. HRCS has found that this helps agencies that have not received CoC-funds who are interested in applying for funding.

Local Project Selection Process Question b.i.v. - End Answer

2. Describe how systemwide collaboration would occur among homelessness service providers and other social safety net providers. How do these collaborative efforts help minimize or avoid the duplication of service and effort?

Local Project Selection Process Question 2 - Begin Answer When agencies have been involved in deciding how funds should be prioritized, inter-agency collaboration increases and duplication of services decreases. The "funding roundtable" model encourages discussion and collaboration. This selection process has been successful in both HEAP and HHAP-1.

Local Project Selection Process Question 2 - End Answer

In addition to the narrative questions above, check all box(s) that apply to the applicant's community:

Table – Local Project Selection Process Assessment

LOCAL PROJECT SELECTION PROCESS ASSESSMENT (check all that apply)

Local Project Selection Assessment Statement: The process will clearly define for potential subcontractors which types of projects will be prioritized for funding and which needs identified in the needs/gaps assessment are intended to be met by funding such projects. Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will prioritize programs that address the disproportionate impacts that homelessness and COVID-19 have on communities of color, particularly Black, Latinx, Asian, Pacific Islander, Native and Indigenous communities. Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will remove barriers to competitive participation by applicants representing marginalized communities.

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will use objective criteria to evaluate projects for funding.

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The objective criteria used to evaluate projects will include data on past performance related to the proposed activity (for example, an existing rapid rehousing provider applies to provide rapid rehousing services with HHAP funds and provides HMIS data to show a history of positive outcomes)

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The objective criteria used to evaluate projects will allow applicants applying to perform services not previously performed by their organization, to provide other data or outcome results to support their competency to perform the proposed activity.

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will have provisions to allow for innovation, while balancing the need for data and performance-based decision-making. Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will be posted publicly on a platform that is accessible to the public.

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will consider the severity of needs and vulnerabilities of the proposed target population in its objective criteria – and aligns its prioritization of these needs with the needs identified through the community needs assessment process.

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will avoid conflict of interest. Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will only fund programs that follow a Housing First approach.

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will include people with lived experience to have meaningful and purposeful opportunities to inform and shape all levels of planning and implementation.

Local Project Selection Assessment Response: Yes

6. Racial Equity Efforts

HHAP-2 applicants should prioritize the advancement of racial equity at every level of the homelessness response system. Applicants must be actively involved in their homelessness response systems, facilitating partnerships among service organizations, and promoting racial equity practices. Applicants must respond to disproportionality in access to services, service provision, and outcomes. Applicants cannot simply rely on delivering a standardization of services to address equity. Applicants have the responsibility to examine their data to ensure all eligible persons receive equitable services, support, and are served with dignity, respect, and compassion regardless of circumstances, ability, or identity.

HCFC encourages applicants to consider how these funds are accessible to smaller and non-traditional organizations that have historically served communities of color but may not have previously participated formally in the CoC or been a part of the homeless provider community, and how these funds would address the organizational capacity of organizations that are led by Black, Latinx, Asian, Pacific Islander, and Native and Indigenous people that support the goal of reducing and ending homelessness.

To successfully complete this section of the application, applicants will need to provide the following:

- Using the <u>Racial Demographic Data Worksheet</u> (<u>Appendix D</u>), please provide the Continuum of Care Outcomes by Race and Ethnicity.
- Describe how the local homelessness response system or projects the applicant is planning use policy and practices to ensure equal access and non-discrimination when serving prospective and new program participants.

Racial Equity Efforts Question 2 - Begin Answer

The CoC manages the policies and procedures for Coordinated Entry (CE), the Outcomes and Measurements committee evaluates its effectiveness. The CoC ensures all required programs funded through HUD, ESG, HEAP, Home Safe, CESH, Bringing Families Home, Housing for Healthy CA are supported in HMIS and CE. All homeless service providers in Nevada County have access and are encouraged to participant in HMIS and the CoC. No agency has ever been denied a license to participate and the County of Nevada has began providing assistance in the payment of these licenses. Each person signs a participation agreement which ensure equal access. To ensure prioritization criteria the county utilizes the Vulnerability Assessment Tool, points are given based on answers to 16 areas and additional points are given to individuals who are felt to be at higher risk. People under 25 and over 59 are given a point, unaccompanied youth under 18 are given 2 points. Females or transgender or

gender non-confirming are given a point. If a household member is pregnant or has children under 18 a point is given. Also, up to an additional 3 points can be given by a case manager working with the individual.

Racial Equity Efforts Question 2 - End Answer

3. How does the applicant's grant making process and/or funding decisions include prioritization of programs that are addressing the disproportionate impacts that homelessness and COVID-19 have on communities of color, particularly Black, Latinx, Asian, Pacific Islander and Indigenous communities?

Racial Equity Efforts Question 3 - Begin Answer

All agencies requesting CoC funds work to address the disproportionate impacts that homelessness and COVID-19 have on communities of color, particularly Black, Latinx, Asian, Pacific Islander and Indigenous communities. The Homeless Resource Council of the Sierras (HRCS) has not seen this as an issue with past funding competitions. However, increased technical assistance will be provided to agencies solely serving marginalized communities.

Racial Equity Efforts Question 3 - End Answer

4. How are the voices of Black, Latinx, Asian, Pacific Islander and Indigenous communities being developed as central in creating effective approaches to reducing and ending homelessness?

Racial Equity Efforts Question 4 - Begin Answer

The Nevada County community is very collaborative- nonprofits, for profit service agencies, homeless individuals, and governments work together to address and present solutions to resolve homelessness for its residents. The CoC board is comprised of key stakeholders, including Nevada County, Foothill House of Hospitality, Advocates for Mentally III Housing, Sierra Foothills Aids Foundation, Nevada County Office of Education, Grass Valley Police Department, Volunteers of America, Sierra Roots Dignity Health, Tahoe/Truckee and other homeless advocates. CoC participation also includes victim service providers, youth service providers, and numerous homeless advocates. The CoC and County received input from representatives of Black, Latinx, Asian, Pacific Islander and Indigenous communities during the development of the strategic plan. Participation in the monthly CoC meetings are encouraged, but additional outreach to these communities is needed.

Racial Equity Efforts Question 4 - End Answer

5. Does the applicant have a strategy to expand the reach of funding to underserved and marginalized communities and non-traditional providers who can reach and serve disproportionately impacted communities? If so, please describe.

Racial Equity Efforts Question 5 - Begin Answer

Overall, the community and jurisdictions see homelessness as a county-wide issue without boundaries and with every jurisdiction having to share the responsibility. Pooling resources both in funding and staff has showed good outcomes, as demonstrated with the development of new housing, outreach teams, and more people getting housed. Housing is often developed where there is opportunity versus a more planned effort, i.e. housing comes about where there is a house or building to purchase.

Racial Equity Efforts Question 5 - End Answer

6. Describe how the priority population(s) learn about and enter local homelessness programs, including marketing and communication strategies used.

Racial Equity Efforts Question 6 - Begin Answer

The Coordinated Entry (CE) process is publicized through media-Facebook and the HRCS CoC webpage. Flyers are posted in many of the Nevada County offices and with various community agencies. Local jurisdictions post the flyers on their webpages. Nevada County has an in-depth homeless outreach team, and these workers assist the homeless to make the call to CE. The Tahoe Truckee area has an outreach worker who specifically serves in that area.

Racial Equity Efforts Question 6 - End Answer

7. How is the applicant making community project grants accessible to smaller organizations that have historically served communities of color, but may not have previously participated formally in the CoC or as a part of the "homeless provider" community?

Racial Equity Efforts Question 7 - Begin Answer

The Nevada County community is very collaborative- nonprofits, for profit service agencies, homeless individuals, and governments work together to address and present solutions to resolve homelessness for its residents. The CoC board is comprised of key stakeholders, including Nevada County, Foothill House of Hospitality, Advocates for Mentally III Housing, Sierra Foothills Aids Foundation, Nevada County Office of Education, Grass Valley Police Department, Volunteers of America, Sierra Roots Dignity Health, Tahoe/Truckee and other homeless advocates. CoC participation also includes victim service providers, youth service providers, and numerous homeless advocates. Many agencies within the region serve communities are color, but CoC is continually seeking to improve its outreach efforts to include agencies that have not formally participated in the CoC.

Racial Equity Efforts Question 7 - End Answer

8. How does the applicant partner with organizations that are addressing racial equity in the housing and homelessness response system?

Racial Equity Efforts Question 8 - Begin Answer

Many of the organizations affiliated with the CoC are committed to addressing racial equity. We partner with Nevada County and its Homeless Outreach and Medical Engagement (HOME) Team, which is comprised of four outreach workers, two housing navigators, one peer supporter, and one registered nurse. Other organizations include Foothill House of Hospitality, SPIRIT, PIRS, Bright Futures for Youth, Community Beyond Violence, Sierra Foothills Aids Foundation and numerous others.

Racial Equity Efforts Question 8 - End Answer

9. How will the applicant ensure that racial disparities are addressed with this funding?

Racial Equity Efforts Question 9 - Begin Answer

During the SOI process, agencies will be asked how funds will be used to address racial disparities. Racial disparities will be a standing agenda item at the monthly CoC meetings, and the HMIS staff and O&M committee will evaluate agency outcomes regarding racial disparity. A separate committee may be created to provide additional input and recommendations. The CoC will gladly participate in any TA offered by the State.

Racial Equity Efforts Question 9 - End Answer

In addition to the narrative questions above, check all boxes that apply to the applicant's community:

Table – Racial Equity Assessment

RACIAL EQUITY ASSESSMENT (check all that apply)

Racial Equity Assessment Statement: We have a racial equity policy within the organization I work for.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: We collect racial, ethnic and linguistic data on clients and constituents outside of HMIS.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: We provide language interpreter/translator services for people who speak languages other than English.

Racial Equity Assessment Response: Implemented

Racial Equity Assessment Statement: We collect data on service-user or constituent satisfaction with our organization regarding racial equity.

Racial Equity Assessment Response: Implemented

Racial Equity Assessment Statement: We have formal partnerships with organizations of color.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: We allocate resources for engagement and outreach in communities of color.

Racial Equity Assessment Response: Implemented

Racial Equity Assessment Statement: Racial equity and cultural competency training are offered to employees within the applicant's organization.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: We meet regularly with leaders from communities of color specifically to discuss racial equity within the homelessness system.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: We analyze to assess whether equitable access to new and existing shelter facilities is being provided to people of color, especially Black, Latinx, and Indigenous populations most impacted by homelessness, and examine data to determine if there are other disparities to be addressed, such as by age, ethnicity, disability, gender status, family composition, etc.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: We have convened and actively engage with a lived experience board that represents the population served.

Racial Equity Assessment Response: Implemented

Racial Equity Assessment Statement: We ensure strategies and communications efforts have broad geographic reach, including into rural areas and in support of Tribal communities.

Racial Equity Assessment Response: Implemented

Racial Equity Assessment Statement: Providers and front-line staff reflect the people they serve including the necessary language skills to serve sub-populations.

Racial Equity Assessment Response: Implemented

Racial Equity Assessment Statement: We have access to data on racial/ethnic disparities to guide our planning and implementation of HHAP funding.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: Our work includes performance measures to determine how well we are doing to address racial disparities.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: We have developed and implemented a plan to address racial disparities in the homelessness response system.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: We host or participate in trainings dedicated to improving equitable outcomes.

Racial Equity Assessment Response: Planning to Implement

7. Regional Collaboration and Partnerships

HHAP program funds are intended to support regional coordination and expand local capacity to address homelessness. Demonstration of how jurisdictions have coordinated and will continue to coordinate with other jurisdictions is a critical factor of funding. With HHAP-1 funding, applicants were required to partner with other applicants to make collective funding decisions for their communities. HHAP-2 funding should increase and improve those partnership efforts.

To successfully complete this section of the application, applicants must provide the following:

1. Describe the process by which neighboring HHAP-funded jurisdictions are coordinating together to address homelessness, including funding collaboration and coordination, peer learning, and data sharing.

Regional Collaboration and Partnerships Question 1 - Begin Answer
The Homeless Resource Council (HRCS) and the County of Placer collaborate
closely on funding priorities. This included the development of the Placer
County Strategic Plan. This plan involved participation from local law
enforcement, county and city elected officials, the business community,
shelter and service providers, Nevada County staff, and community
members and homeless advocates. Nevada County additionally provides a
HOME Team report at the monthly CoC meetings, as well as inputs data into
HMIS. Furthermore, the County is integral in the implementation of the yearly
PIT and HIC Count.

Regional Collaboration and Partnerships Question 1 - End Answer

2. Describe the ways HCFC funding plans are coordinated with regional partners that are also receiving HCFC funding. If there are changes to the funding plans, how are partners informed of these changes?

Regional Collaboration and Partnerships Question 2 - Begin Answer In addition to the development of the strategic plan, a representative from the County of Nevada sits on the HRCS Board and the CoC board. All communication regarding funding is addressed at the CoC level, and meetings are held to discuss funding plans. If funding plans need to be adjusted in response to changing needs within the community, the CoC is able to host a meeting with local stakeholders. Service needs would be addressed at this meeting, and the CoC will vote to approve or deny the amendments.

Regional Collaboration and Partnerships Question 2 - End Answer

3. Using the experience with HHAP-1 planning, describe successes that have come out of regional coordination and partnering efforts. Also, describe any

barriers the applicant has experienced in working with regional partners. Explain any strategies identified that have contributed to the address these barriers.

Regional Collaboration and Partnerships Question 3 - Begin Answer The successful process used to determine funding allocations for HHAP Round 1 will be repeated with HHAP Round 2. Interested agencies will be requested to submit a Statement of Interest (SOI) and attend a funding roundtable meeting to discuss all proposed projects. Many agencies who received funding during the previous HHAP round are anticipated to submit proposals for HHAP Round 2. This process has encouraged collaboration and communication among homeless service agencies. Since homeless service providers were involved in the identification of funding priorities, HRCS has seen an increase in inter-agency collaboration. The only barrier identified during Round 1 was the amount of funding available. However, with additional funding sources identified, HRCS has been able to address this barrier.

Regional Collaboration and Partnerships Question 3 - End Answer

4. How will HHAP-2 funding support and scale current partnerships?

Regional Collaboration and Partnerships Question 4 - Begin Answer Agencies currently receiving HHAP funds will be invited to submit a SOI for HHAP-2. These agencies will be asked to provide data on how HHAP-1 funds were used and detail in what ways the project needs continued funding. Regional Collaboration and Partnerships Question 4 - End Answer

 Describe applicant's share of the regional need as well as the share of the regional need from partnering jurisdictions (CoC, County, Large City).
 Describe the methodology used for determining the share of the regional need.

Regional Collaboration and Partnerships Question 5 - Begin Answer
The CoC and Nevada County collaborate closely with regards to funding
priorities and funding needs. It was decided at a joint meeting that the CoC
will prioritize its funds for operating subsidies and services coordination.
Nevada County will utilize HHAP funding for rapid rehousing and diversion
activities.

Regional Collaboration and Partnerships Question 5 - End Answer

6. Describe how HHAP-2 funds will be integrated into the current regional strategic plan to address homelessness. Has the region's strategy for use of HHAP funding changed since HHAP-1?

Regional Collaboration and Partnerships Question 6 - Begin Answer Three primary needs were identified in the regional strategic plan: lack of low-barrier shelter beds, no available day-resource center, and lack of permanent housing beds. With HHAP and the collaboration between the CoC and Nevada County, we will be able to address these needs. The strategy has not changed since Round 1, but Covid-19 has made it difficult to provide in-person services.

Regional Collaboration and Partnerships Question 6 - End Answer

7. When spending plans need to be adjusted in response to changing needs in the community, how are collaborative partners involved in those decisions?

Regional Collaboration and Partnerships Question 7 - Begin Answer If spending plans need to be adjusted in response to changing needs within the community, the CoC is able to host a meeting with local stakeholders. Service needs would be addressed at this meeting, and the CoC will vote to approve or deny the amendments.

Regional Collaboration and Partnerships Question 7 - End Answer

8. Has a youth-specific strategy been identified within the applicant's region? If so, please describe. If not, why not?

Regional Collaboration and Partnerships Question 8 - Begin Answer
The CoC's Youth Committee is focused on identifying goals and strategies
focused on homeless youth. When funding decisions are being made
regarding youth services, this committee will provide their input and
recommendations. Currently, one youth agency receives funding through
HEAP and HHAP-1. Additional agencies are encouraged to apply for funding.
Regional Collaboration and Partnerships Question 8 - End Answer

9. Describe how youth-specific local partners are involved in making regional planning or spending decisions.

Regional Collaboration and Partnerships Question 9 - Begin Answer The CoC's Youth Committee is focused on identifying goals and strategies focused on homeless youth. When funding decisions are being made regarding youth services, this committee will provide their input and recommendations.

Regional Collaboration and Partnerships Question 9 - End Answer

8. Housing First Assessment

Housing First-oriented programs are low or no barrier and client-centered, emphasizing client-choice. Housing is not viewed as a reward or incentive for achieving specific goals or participating in a specific program, but as necessary to help a family or individual stabilize and meaningfully access services, which are offered as needed on a voluntary basis. In practice, this means that programs connect participants to permanent housing as quickly as possible with few to no preconditions, behavioral contingencies, or other barriers at enrollment or throughout the program.

Health and Safety Code Section 50220.5(g) mandates that all recipients of state homelessness funding shall comply with Housing First as provided in Chapter 6.5 (commencing with Section 8255) of Division 8 of the Welfare and Institutions Code.

To successfully complete this section of the application, applicants will need to assess their current policies and check all that apply:

Table – Housing First Assessment

Housing First Assessment (check all that apply)

Housing First Assessment Statement: Access to programs is not contingent on sobriety, minimum income requirements, lack of a criminal record, completion of treatment, participation in services, or other unnecessary conditions.

Housing First Assessment Response: Yes

Housing First Assessment Statement: Programs or projects do everything possible not to reject an individual or family on the basis of poor credit or financial history, poor or lack of rental history, minor criminal convictions, or behaviors that are interpreted as indicating a lack of "housing readiness." Housing First Assessment Response: Yes

Housing First Assessment Statement: People with disabilities are offered clear opportunities to request reasonable accommodations within applications and screening processes and during tenancy and building and apartment units include special physical features that accommodate disabilities. Housing First Assessment Response: Yes

Housing First Assessment Statement: Programs or projects that cannot serve someone work through the coordinated entry process to ensure that those individuals or families have access to housing and services elsewhere.

Housing First Assessment Response: Yes

Housing First Assessment Statement: Housing and service goals and plans are highly client centered and driven.

Housing First Assessment Response: Yes

Housing First Assessment Statement: Supportive services emphasize engagement and problem-solving over therapeutic goals.

Housing First Assessment Response: Yes

Housing First Assessment Statement: Participation in services or compliance with service plans are not conditions of tenancy but are reviewed with clients and regularly offered as a resource to clients. Housing First Assessment Response: Yes

Housing First Assessment Statement: Services are informed by a harm-reduction philosophy that recognizes that drug and alcohol use and addiction are a part of some clients' lives. Clients are engaged in non-judgmental communication regarding drug and alcohol use and are offered education regarding how to avoid risky behaviors and engage in safer practices.

Housing First Assessment Response: Yes

Housing First Assessment Statement: Substance use in and of itself, without other lease violations, is not considered a reason for eviction.

Housing First Assessment Response: Yes

Housing First Assessment Statement: Clients are given reasonable flexibility in paying their share of rent on time and offered special payment arrangements for rent arrears and/or assistance with financial management, including representative payee arrangements as needed.

Housing First Assessment Response: Yes

Housing First Assessment Statement: Every effort is made to provide a client the opportunity to transfer from one housing situation, program, or project to another if a tenancy is in jeopardy. Whenever possible, eviction back into homelessness is avoided.

Housing First Assessment Response: Yes

9. Expenditure Plan

HHAP-2 Submission Expenditure Plan - NOFA-HHAP00125

CoC / Large City / County Name:

CoC / Large City / County Name Response: Nevada County CoC

<u>Administrative Entity Name:</u>

Administrative Entity Name Response: Homeless Resource Council of the Sierras

Receiving Redirected Funds?

Receiving Redirected Funds? Response: No

<u>Total Redirected Funding:</u>

Total Redirected Funding Response:

Table – HHAP Funding Expenditure Plan – Eligible Use Categories and Funding

	FY 20/21	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	TOTAL
Rapid Rehousing							
Rapid Rehousing: Youth Set-Aside							
Operating Subsidies and Reserves	\$58,125.00	\$58,125.00					\$116,250.00

Operating Subsidies and Reserves: Youth Set-Aside	\$5,000.00	\$5,000.00			\$10,000.00
Street Outreach					
Street Outreach: Youth Set-Aside					
Services Coordination	\$58,125.00	\$58,125.00			\$116,250.00
Services Coordination: Youth Set-Aside	\$5,000.00	\$5,000.00			\$10,000.00
Systems Support					
Systems Support: Youth Set-Aside					
Delivery of Permanent Housing					
Delivery of Permanent Housing: Youth Set-Aside					
Prevention and Shelter Diversion					
Prevention and Shelter Diversion: Youth Set-Aside					
New Navigation Centers and Emergency Shelters					
New Navigation Centers and Emergency Shelters: Youth Set-Aside					
Strategic Homelessness Planning, Infrastructure Development, CES					
and HMIS (up to 5%) Administrative (up to 7%)	\$8,750.00	\$8,750.00			\$17,500.00

TOTAL FUNDING ALLOCATION:

Total Funding Allocation Response: \$250,000.00

TOTAL YOUTH SET-ASIDE (at least 8%):

Total Youth Set-Aside (at least 8%) Response: \$20,000.00

EXPENDITURE PLAN COMMENTS:

Expenditure Plan Comments Response:

As the selection process has not been initiated, the funding need may change. These amounts are estimates originating from a joint CoC and County funding priority meeting. This meeting discussed all available state and federal resources to inform the funding priorities for HHAP-2.

Submission ID: NOFA-HHAP00125

Intervention Type:

Intervention Type Response: Interim Housing (Operations)

Total Funds Requested:

Total Funds Requested Response: \$116,250.00

HHAP Eligible Uses:

1. Rapid rehousing

Rapid rehousing response:

2. Operating subsidies

Operating subsidies response: \$116,250.00

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

of available shelter beds

of available shelter beds response: 183

of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response: 251

Shelter vacancy rate (%) in the winter months

Shelter vacancy rate (%) in the winter months response: 34

% of exits from emergency shelters to permanent housing solutions % of exits from emergency shelters to permanent housing solutions response: 8

Describe plan to connect residents to permanent housing Describe plan to connect residents to permanent housing response:

Nevada County has an in-depth outreach team with collaboration from both the County and local homeless service providers. This team provides outreach to individuals to connect them to the Coordinated Entry System. It is through this system that housing providers identify clients and provide either rapid rehousing or permanent supportive housing depending on the individual's needs.

(Interim Housing Only Ends)

2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.

Funding Plan – Question 2 – Response Begins
Funding will be used as operating subsidies for interim housing and/or
permanent supportive housing. The CoC has not gone through the selection
process, so needs may change as other funding sources are identified. Half
of the youth-set aside will be utilized to house TAY in temporary housing.
Funding Plan – Question 2 – Response Ends

3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.

Funding Plan – Question 3 – Response Begins
Low-barrier interim housing beds has been identified as a need within Nevada County. HHAP funding will be able to help address this gap.
According to the 2019 Housing Inventory Chart, there are only 183 emergency shelter beds and 48 transitional housing beds. Also, a number of shelters are not year-round and only operate during extreme weather conditions. The 2019 Point in Time Count identifies 415 individuals as experiencing homelessness in Nevada County.
Funding Plan – Question 3 – Response Ends

4. Check any specific population(s) expected to be served through this intervention investment.

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Adults with children

Adults without children

Unaccompanied Youth (12-24yr of age per definition in HHAP statute)

Chronically Homeless

Veterans

Domestic Violence Survivors

Individuals with Co-occurring Disorders (Substance Use and Mental Health)
COVID High Risk – individuals at high-risk for contracting COVID

Parenting Youth

Funding Plan – Question 4 – Response Ends

5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.

Funding Plan – Question 5 – Response Begins

HMIS staff have done reports utilizing the HUD equity analysis tool, analyzing and comparing data. The HMIS staff will, at a minimum, report on a quarterly basis to the CoC. Additionally, there will be a standing agenda item regarding the disproportionate impacts of homelessness on communities for the CoC.

Funding Plan – Question 5 – Response Ends

6. Describe how and how often performance will be measured for this intervention investment.

Funding Plan – Question 6 – Response Begins

The Outcomes and Measurements Committee regularly review HMIS data for each CoC-funded agency, as well as conduct the annual PIT and HIC Count. Agency evaluations will be conducted annually at a minimum. Additionally, the CoC will utilize its Shelter, Youth, and Best Practices Committee to review agency performance.

Funding Plan – Question 6 – Response Ends

7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?

Funding Plan – Question 7 – Response Begins

The CoC has a youth-specific committee focused on identifying projects and supportive services for youth. Agencies providing youth services utilize mental health first aid, motivational interviewing, and trauma-informed approaches.

Funding Plan – Question 7 – Response Ends

Submission ID: NOFA-HHAP00125

Intervention Type:

Intervention Type Response: Services

Total Funds Requested:

Total Funds Requested Response: \$116,250.00

HHAP Eligible Uses:

Rapid rehousing
 Rapid rehousing response:

Operating subsidiesOperating subsidies response:

Street outreachStreet outreach response:

4. Services coordination

Services coordination response: \$116,250.00

5. Systems supportSystems support response:

6. Delivery of permanent housing Delivery of permanent housing response:

7. Prevention and diversion Prevention and diversion response:

8. New navigation centers and emergency shelters New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

of available shelter beds

of available shelter beds response:

of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

% of exits from emergency shelters to permanent housing solutions % of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.

Funding Plan – Question 2 – Response Begins

Funds will be used to provide direct client services to remove any housing barriers. The CoC has not gone through its selection process, so activities may change.

Funding Plan – Question 2 – Response Ends

3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.

Funding Plan – Question 3 – Response Begins

The local strategic plan has identified a gap of available day-resource center opportunities. With HHAP Funding, agencies will be able to expand their capacity to include resource services. These services will help clients remove housing barriers, be provided employment training and other supportive services.

Funding Plan – Question 3 – Response Ends

4. Check any specific population(s) expected to be served through this intervention investment.

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Adults with children

Adults without children

Unaccompanied Youth (12-24yr of age per definition in HHAP statute)

Chronically Homeless

Veterans

Domestic Violence Survivors

Individuals with Co-occurring Disorders (Substance Use and Mental Health)
COVID High Risk – individuals at high-risk for contracting COVID

Parenting Youth

Funding Plan – Question 4 – Response Ends

5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.

Funding Plan – Question 5 – Response Begins

HMIS staff have done reports utilizing the HUD equity analysis tool, analyzing and comparing data. The HMIS staff will, at a minimum, report on a quarterly basis to the CoC. Additionally, there will be a standing agenda item regarding the disproportionate impacts of homelessness on communities for the CoC.

Funding Plan – Question 5 – Response Ends

6. Describe how and how often performance will be measured for this intervention investment.

Funding Plan – Question 6 – Response Begins

The Outcomes and Measurements Committee regularly review HMIS data for each CoC-funded agency, as well as conduct the annual PIT and HIC Count. Agency evaluations will be conducted annually at a minimum. Additionally, the CoC has Youth and Best Practices committees that will assist in the monitoring of projects.

Funding Plan – Question 6 – Response Ends

7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?

Funding Plan – Question 7 – Response Begins

The CoC has a youth-specific committee focused on identifying projects and supportive services for youth. Agencies providing youth services utilize mental health first aid, motivational interviewing, and trauma-informed approaches. Funding Plan – Question 7 – Response Ends

Submission ID: NOFA-HHAP00125

Intervention Type:

Intervention Type Response:

Total Funds Requested:

Total Funds Requested Response:

HHAP Eligible Uses:

- Rapid rehousing
 Rapid rehousing response:
- Operating subsidiesOperating subsidies response:
- 3. Street outreachStreet outreach response:
- 4. Services coordination
 Services coordination response:
- 5. Systems supportSystems support response:
- 6. Delivery of permanent housingDelivery of permanent housing response:
- 7. Prevention and diversion Prevention and diversion response:
- 8. New navigation centers and emergency shelters New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

- # of available shelter beds
- # of available shelter beds response:
- # of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count
- # of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

% of exits from emergency shelters to permanent housing solutions % of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.

```
Funding Plan – Question 2 – Response Begins
Funding Plan – Question 2 – Response Ends
```

3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.

```
Funding Plan – Question 3 – Response Begins
Funding Plan – Question 3 – Response Ends
```

4. Check any specific population(s) expected to be served through this intervention investment.

```
Funding Plan – Question 4 – Response Begins
Submitter expects to serve the following specific populations:
Funding Plan – Question 4 – Response Ends
```

5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.

```
Funding Plan – Question 5 – Response Begins
Funding Plan – Question 5 – Response Ends
```

```
Funding Plan – Question 6 – Response Begins
Funding Plan – Question 6 – Response Ends
```

Submission ID: NOFA-HHAP00125

Intervention Type:

Intervention Type Response:

Total Funds Requested:

Total Funds Requested Response:

HHAP Eligible Uses:

- Rapid rehousing
 Rapid rehousing response:
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- Street outreachStreet outreach response:
- 4. Services coordination
 Services coordination response:
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- 6. Delivery of permanent housingDelivery of permanent housing response:
- 7. Prevention and diversion Prevention and diversion response:
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(Interim Housing Only Begins)

Demonstrated Need Data:

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Funding Plan – Question 5 – Response Ends
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Funding Plan – Question 6 – Response Begins
Funding Plan – Question 6 – Response Ends
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Submission ID: NOFA-HHAP00125

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Intervention Type Response:

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Total Funds Requested Response:

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(Interim Housing Only Begins)

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Intervention Type:

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Funding Plan – Question 5 – Response Ends
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Funding Plan – Question 6 – Response Begins
Funding Plan – Question 6 – Response Ends
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Homelessness Response Local Investment Plan

Please refer to the following for guidance and a sample plan:

Guide to Strategic Uses of Key State and Federal Funds to Reduce Homelessness During the COVID-19 Pandemic

Use the Table below to complete the Regional Resources Guide for submittal with your HHAP application. Refer to the Sample Local Investment Plan on page 11 of the Guide to Strategic Uses of Key State and Federal Funds as an example (link above).

Applicant Name:

Nevada County

Part 1: Summary of Investment Plan

- 1. Affordable Housing Development
- 2. Rapid Rehousing/Homeless Prevention
- 3. Non-Congregate Shelter/Interim Housing
- 4. Congregate Shelter

Part 2: Priority and Order of Use of Funding Sources

Non Congregate Shelter/Interim Housing (Capital / Operations / Services)		Rental Assis (Short Term to P		Permanent Supportive and ((Capital / Operat		Diversion and Homelessness Prevention			
Funding Source: Use and Priority #1		Funding Source: Use and Priority #1		Funding Source: Use and Priority #1		Funding Source: Use and Priority #1			
Funding Source:	ESG-CV (via HCD)	Funding Source:	ESG-CV (via HCD)	Funding Source:	Homekey (via HCD)	Funding Source:	ESG (via HCD)		
If Other, List:		If Other, List:		If Other, List:		If Other, List:			
Funding Amount:	\$126,311.00	Funding Amount:	\$126,311.00	Funding Amount:	2.775 million	Funding Amount:	\$7,147.00		
Unit of Measure:	Household	Unit of Measure:	Household	Unit of Measure:	Household	Unit of Measure:	Household		
If Other, List:		If Other, List:		If Other, List:		If Other, List:			
Number Assisted:	150 estimated	Number Assisted:	35 anticipated	Number Assisted:	Unknown	Number Assisted:	Unknown		
Deadline for Expenditure:	7/31/2022	Deadline for Expenditure:	7/31/2022	Deadline for Expenditure:	12/31/2020	Deadline for Expenditure:	2021/2022		
Funded Activity:		Funded Activity:		Funded Activity:	Capital	Funded Activity:	Prevention		
If Other, list:		If Other, list:		If Other, list:		If Other, list:			
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):			
Funding Source: Use and Priority #2		Funding Source: Use and Priority #2		Funding Source: Use and Priority #2		Funding Source: Use and Priority #2			
Funding Source:	HHAP (via HCFC)	Funding Source:	Homekey (via HCD)	Funding Source:	HEAP (via HCFC)	Funding Source:	ESG-CV (via HCD)		
If Other, List:		If Other, List:		If Other, List:		If Other, List:			
Funding Amount:	\$150,000.00	Funding Amount:	2.775 million	Funding Amount:	672,977	Funding Amount:	\$60,000.00		
Unit of Measure:	Household	Unit of Measure:	Household	Unit of Measure:	Household	Unit of Measure:	Household		
If Other, List:		If Other, List:		If Other, List:		If Other, List:			
Number Assisted:	160 estimated	Number Assisted:	Unknown	Number Assisted:	41 Minimum	Number Assisted:	24 estimated		
Deadline for Expenditure:	6/30/2025	Deadline for Expenditure:	12/31/2020	Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:	7/30/2022		
Funded Activity:	Operations	Funded Activity:	Permanent	Funded Activity:	Capital	Funded Activity:	Prevention		
If Other, list:		If Other, list:		If Other, list:		If Other, list:			
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):			
Funding Source: Use and Priority #3		Funding Source: Use and Priority #3		Funding Source: Use and Priority #3		Funding Source: Use and Priority #3			
Funding Source:	COVID-19 Emergency Homelessness F	Funding Source:	HHAP (via HCFC)	Funding Source:	HHAP (via HCFC)	Funding Source:	HHAP (via HCFC)		
If Other, List:		If Other, List:		If Other, List:	, , , , , , , , , , , , , , , , , , , ,	If Other, List:	, , , , , ,		
Funding Amount:	\$80.875.91	Funding Amount:	\$30,000.00	Funding Amount:	\$200,000,00	Funding Amount:	\$162,268.28		
Unit of Measure:	Household	Unit of Measure:	Household	Unit of Measure:	Household	Unit of Measure:	Household		
If Other, List:		If Other, List:		If Other, List:		If Other, List:			
Number Assisted:	85.00	Number Assisted:	6 anticipated	Number Assisted:	41.00	Number Assisted:	65 anticipated		
Deadline for Expenditure:	12/31/2020	Deadline for Expenditure:		Deadline for Expenditure:		Deadline for Expenditure:	6/30/2025		
Funded Activity:	Operations	Funded Activity:	Short Term	Funded Activity:	Capital	Funded Activity:	Prevention		
If Other, list:		If Other, list:		If Other, list:		If Other, list:			
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):			
Funding Source: Use and Priority #4		Funding Source: Use and Priority #4		Funding Source: Use and Priority #4		Funding Source: Use and Priority #4			
Funding Source:		Funding Source:	ESG (via HCD)	Funding Source:	1	Funding Source:			
If Other, List:		If Other, List:	, ,	If Other, List:		If Other, List:			
Funding Amount:		Funding Amount:	\$64330	Funding Amount:		Funding Amount:			
Unit of Measure:		Unit of Measure:	Household	Unit of Measure:		Unit of Measure:			
If Other, List:		If Other, List:	- Todaseriola	If Other, List:		If Other, List:			
Number Assisted:		Number Assisted:	13	Number Assisted:		Number Assisted:			

Deadline for Expenditure:	Deadline for Expenditure:	Deadline for Expenditure: 2021/2022		Deadline for Expenditure:
Funded Activity:	Funded Activity:	Funded Activity:		Funded Activity:
If Other, list:	If Other, list:	If Other, list:		If Other, list:
Narrative Description (Optional):	Narrative Description (Optional):	Narrative Description (Optional):		Narrative Description (Optional):
Funding Source: Use and Priority #5 Funding Source: Use and Priority #5		Funding Source: Use and Priority #5	Funding Source: Use and Priority #5	
Funding Source:	Funding Source:		Funding Source:	Funding Source:
If Other, List:	If Other, List:	If Other, List:		If Other, List:
Funding Amount:	Funding Amount:	Funding Amount:		Funding Amount:
Unit of Measure:	Unit of Measure:	Unit of Measure:		Unit of Measure:
If Other, List:	If Other, List:	If Other, List:		If Other, List:
Number Assisted:	Number Assisted:	Number Assisted:		Number Assisted:
Deadline for Expenditure:	Deadline for Expenditure:	Deadline for Expenditure:		Deadline for Expenditure:
Funded Activity:	Funded Activity:	Funded Activity:		Funded Activity:
If Other, list:	If Other, list:	If Other, list:		If Other, list:
Narrative Description (Optional):	Narrative Description (Optional):		Narrative Description (Optional):	Narrative Description (Optional):

Continuum of Care Outcomes by Race and Ethnicity

Go to this link for an instructional video on how to complete this worksheet using Stella: https://www.loom.com/share/ebeacf98b99f4823a9db5c32e5ee012b [loom.com]

	Homeless Resource Council of		
Applicant Name:	the Sierras	CoC Name, if different:	531
Using data from Stalla, please insert outcomes here	from the FV10 submission:		

Using data from Stella, please insert outcomes here from the FY18 submission:

	Head of Households Served in Any Project Type ¹		Served in Shelters & Transitional Housing ²		Exiting to Permanent Housing ³		Days Homeless ⁴		Accessing Permanent Supportive Housing ⁵		Returns to Homelessness ⁶		Other Measure:		Other Measure:	
	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Total	405	100%	153	100%	78	100%		#DIV/0!	0	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
White, Non-Hispanic/Non-Latino	235	58%	130	85%	46	59%		#DIV/0!	0	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
White, Hispanic/Latino	19	5%	11	7%	4	5%		#DIV/0!	0	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Black or African American	1	0%	1	1%	1	1%		#DIV/0!	0	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Asian	1	0%	1	1%	0	0%		#DIV/0!	0	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
American Indian or Alaska Native	9	2%	5	3%	1	1%		#DIV/0!	0	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Native Hawaiian/Other Pacific Islander	4	1%	3	2%	0	0%		#DIV/0!	0	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Multiple Races	0	0%	0	0%	0	0%		#DIV/0!	0	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Unknown	150	37%	1	1%	25	32%		#DIV/0!	0	#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!