

Homeless Housing, Assistance and Prevention (HHAP) Grant Program

Submission ID NOFA-HHAP00035

Applicant Information

Eligible Applicant Name:

Eligible Applicant Name Response: Napa

Eligible Applicant Type:

Eligible Applicant Type Response: County

COC Number:

COC Number Response: 517

Eligible Applicant Email:

Eligible Applicant Email Response: jennifer.palmer@countyofnapa.org

Eligible Applicant Phone:

Eligible Applicant Phone Response: (707) 299-1975

<u>Administrative Entity Name and Address:</u>

Administrative Entity Name and Address Response:

Napa County

2751 Napa Valley Corporate Drive

Napa, CA 94558

<u>Is This a Government Entity?</u>

Is This a Government Entity Response: Yes

Primary Contact Information

Primary Contact Name:

Primary Contact Name Response: Jennifer Palmer

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Authorized Representative Contact Information

<u>Authorized Representative Name:</u>

Authorized Representative Name Response: Minh C. Tran

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Applicant Redirections?

Applicant Redirections Response:

Applicant Redirections Response: Yes

Redirection Eligible Applicant 1:

Redirection Eligible Applicant 1 Response: Napa City & County CoC

Redirection Eligible Applicant Type 1:

Redirection Eligible Applicant Type 1 Response: CoC

Redirection Eligible Allocation 1:

Redirection Eligible Allocation 1 Response: \$\\$250,000.00

<u>Total Redirection Allocation:</u>

Total Redirection Allocation Response: \$250000

1. Homelessness Response System Gaps Assessment

To successfully complete this section of the application, applicants will need to provide the following:

- 1. A narrative description of the most recent assessment process used to determine local gaps in housing services for persons experiencing homelessness in the applicant's community. Information should include but is not limited to:
 - a. How data collection methods were used to determine gaps (ie: HUD's homeless Point-in-Time count, Continuum of Care Housing Inventory Count, Longitudinal Systems Analysis, and Stella tools, HMIS Annual Performance Reports for Emergency Shelter (ES), Transitional Housing (TH), Rapid Rehousing (RRH), and Permanent Supportive Housing (PSH), as well as any recently conducted local needs assessments);

Homelessness Response System Gaps Question 1a - Begin Answer The County and CoC consulted 2020 PIT Count, HIC, and LSA data, as well as ongoing data and care coordination, housing navigation and case management information and insights via weekly Coordinated Entry case conferencing to assess system-wide gaps and opportunities.

Homelessness Response System Gaps Question 1a - End Answer

 b. How people with lived experience of homelessness had ongoing meaningful and purposeful opportunities to participate in and inform the most recent gaps assessment and how they have meaningful opportunities to inform all levels of system planning over time;

Homelessness Response System Gaps Question 1b - Begin Answer The Napa City/County CoC has dedicated seats on the CoC Board for individuals with lived experience. The CoC meets monthly, and all funding/redirect decisions are discussed and voted on by this

board. In addition, the primary sheltering and housing navigation services provider, Abode, proactively works to hire individuals with lived experience to work on Outreach and Housing teams, as well as in the Shelters. In turn, these staff members attend regular case conferencing meetings via CES and other standing meetings to provide input, advocate for clients and inform the system design at all levels.

Homelessness Response System Gaps Question 1b - End Answer

c. How organizations that have historically served communities of color but may not have previously participated formally in the CoC and may not be a part of the homelessness provider community had meaningful and purposeful opportunities to participate in and inform the most recent gaps assessment and how they will be engaged in system planning over time;

Homelessness Response System Gaps Question 1c - Begin Answer This is an area of opportunity and continued outreach in Napa County. In particular, the provider community serving the largest percentage of communities of color in the County (LatinX) has rightly been hesitant to engage their clients directly with Federally funded entities, due to the climate of hostility toward immigrants and regular ICE raids throughout Northern California. Nonetheless, diligent work continues to address these concerns locally and ensure this provider community is aware of all resources available to clients, and the system continues to work collaboratively on gap assessments and planning to ensure equitable access and accurate understanding of system design needs.

Homelessness Response System Gaps Question 1c - End Answer

d. How gaps were assessed for special populations such as families, youth, victims of domestic violence, seniors, persons who have been convicted of a crime, persons with a disability, persons who are chronically homeless, persons with HIV/AIDS, persons who are LGBTQ, veterans, persons with limited English proficiency, and persons who are undocumented;

Homelessness Response System Gaps Question 1d - Begin Answer The same data used above (answer a), as well as the process/work described in answer c are used for all populations in the service area.

In addition, The CoC access points take reasonable steps to offer coordinated entry process materials and participant instructions in multiple languages to meet the needs of individuals with Limited English Proficiency (LEP). These steps include providing access to

telephonic and on-call interpretation services at access points and other facilities.

All staff administering assessments use culturally and linguistically competent practices in order to reduce barriers for underserved populations, including but not limited to immigrants and refugees; youth, individuals with disabilities; LGBTQ individuals. The CoC furthers these practices by:

- Incorporating cultural and linguistic competency training and person-centered approaches into the required annual training protocols for participating projects and staff members.
- Using culturally and linguistically competent questions for all persons that reduce cultural or linguistic barriers to housing and services.
- Providing staff access to and training in the procedures for obtaining interpretation and accessibility services.
 Homelessness Response System Gaps Question 1d - End Answer
- e. How racial or ethnic disparities in the delivery of homeless services were assessed;

Homelessness Response System Gaps Question 1e - Begin Answer Racial and enthic disparities in the delivery of homeless services are primarily assessed at the CoC, using/reviewing differences in Point In Time count data versus census data to identify gaps and discuss opportunities to improve outreach and access to existing services for under-represented populations.

Homelessness Response System Gaps Question 1e - End Answer

f. How frequently gaps assessments are conducted;

Homelessness Response System Gaps Question 1f - Begin Answer These conversations are supported at all regular monthly meetings of the CoC, and are formally a part of the annual PIT count data collection and review process. Napa County has opted to perform a PIT count annually for the last six years in order to maintain timely understanding of the impacts of system redesign underway. Homelessness Response System Gaps Question 1f - End Answer

g. How findings are used to make informed decisions for funding projects within the community; and

Homelessness Response System Gaps Question 1g - Begin Answer Findings inform how the CoC understands gaps and opportunities for increases in funding. Specifically, projects supporting broader, culturally and linguistically competent outreach have been a priority.

Homelessness Response System Gaps Question 1g - End Answer

h. How the applicant will conduct ongoing system performance evaluation to ensure the impact of HHAP-2 funds throughout the spending period and determine if adjustments are needed to address gaps in the homelessness response system.

Homelessness Response System Gaps Question 1h - Begin Answer We will continue to work closely with the CoC on regular data review, as well as work with the HMIS Administrator outreach team and case management staff to determine new and better ways to understand the performance data and set specific benchmarks for narrowing gaps in the system.

Homelessness Response System Gaps Question 1h - End Answer

- 2. The most recent gaps assessment that was conducted and the date in which it was completed. Reports can be attached, but all applicants must summarize main findings within this section. Reports submitted without a summary will not be accepted. Summaries must include, but are not limited to:
 - a. Current number of people experiencing homelessness in the community including demographic information, and the existing programs and funding which address homelessness within the jurisdiction;

Homelessness Response System Gaps Question 2a - Begin Answer January 2020 Point-in-Time Count showed a total of 464 persons in Napa County experiencing homelessness.

75% are white, 10% are Native American and 15% are other races, 84% of all individuals counted in the PIT had lived their entire lives in Napa County before experiencing homelessness. 19% of those counted self-identified as Latino. 72% are male, 28% are female. By sub-population, 203 individuals in the count were experiencing chronic homelessness, 60 are Veterans, 54 are under the age of 24, and 22 are part of families.

Federal, State and Local funding addressing homelessness within the jurisdiction includes:

Federal Funding

ESG \$55,707

ESG-C \$150,000 ESG-CV \$641,835 CoC-HMIS \$35,887

PSH (all CoC) \$377,340 COC-Planning \$21,751

CoC – Coordinated Assessment \$19,054

CoC – Home to Stav \$161,611 CoC – Shelter Plus Care \$124,183 State Fundina HEAP*\$1,234,588 HHAP* \$852,411 CESH*\$615,013 No Place Like Home, TA \$75,000 Project RoomKey \$464,813 Whole Person Care Pilot, PY6 \$2,842,000 Whole Person Care, 1-Time Housing Funds* \$1,491,767 CBTH*\$2,000,000 *denotes funds to be used over a multi-year period **Local Funding** City/County General Fund (Shelter Operations) \$1,200,000 County General Fund (Housing & Homeless Programs) \$500,000 Other Funding Season of Sharing (Homelessness Prevention): \$652,800 Homelessness Response System Gaps Question 2a - End Answer

b. Data and qualitative information showing any gaps or disparities in access to services, delivery of services, and housing placement and housing retention outcomes for special populations such as families, victims of domestic violence, seniors, youth and young adults, persons who have been convicted of a crime, persons with a disability, persons who are chronically homeless, persons with HIV/AIDS, persons who are LGBTQ, veterans, persons with limited English proficiency, and persons who are undocumented;

Homelessness Response System Gaps Question 2b - Begin Answer Data and qualitative information used to assess/determine critical gaps in services include annual Point in Time Count reports, triannual Community Health Assessments by the local hospital system and, separately, by the County Health Department in partnership with the local coalition of non-profit partners. HMIS data is used to track and review service access and delivery as well as housing placement and retention outcomes by special population group and sub-group.

Homelessness Response System Gaps Question 2b - End Answer

 Data and qualitative information showing any racial or ethnic disparities in access to services, delivery of services and housing placement and housing retention outcomes of homeless services;

Homelessness Response System Gaps Question 2c - Begin Answer Data and qualitative information used to assess/determine critical

gaps in services include annual Point in Time Count reports, triannual Community Health Assessments by the local hospital system and, separately, by the County Health Department in partnership with the local coalition of non-profit partners. HMIS data is used to track and review service access and delivery as well as housing placement and retention outcomes by demographic group and sub-group.

Homelessness Response System Gaps Question 2c - End Answer

d. Any other disparities that were found in the delivery of homelessness services including rates of successful permanent housing placements, and housing retention rates;

Homelessness Response System Gaps Question 2d - Begin Answer Our data does not show significant disparities in rates of permanent housing placement or retention rates among the special population or demographic groups, though over the past year "digging deep" into this data has been beyond our capacity.

Homelessness Response System Gaps Question 2d - End Answer

e. Using the Service Gap Analysis Chart below, identify which areas of the local homelessness response system (e.g. shelter, rental subsidies, supportive housing) have gaps in resources based on the needs of people experiencing homelessness in the community.

Homelessness Response System Gaps Question 2e - Begin Answer Rental assistance has the most significant gap in resources based on our current data sets.

Homelessness Response System Gaps Question 2e - End Answer

Table: SERVICE GAP ANALYSIS

	Total # of Clients Currently Needing This Service	Total # of Clients Currently Receiving This Service	Remaining Need
Interim Housing/Shelter Beds	303	161	142
Rental Assistance	357	107	250
Supportive Housing (Permanent)	69	29	40
Outreach	174	129	45
Prevention/Diversion	60	16	44

2. Regional Resources Planning

When working within the homelessness system, it is critical to assess the current resources available within the community to ensure any new resources are most effectively and efficiently targeted to best serve people experiencing homelessness within the community. Given the high number of people experiencing homelessness in California and the unprecedented amount of federal and state funds available to address homelessness, HCFC expects applicants to coordinate all available funding to safely shelter and permanently house as many people experiencing homelessness in the applicant's community as possible, with a particular focus on rehousing individuals currently living in Project Roomkey (PRK) sites.

HCFC requires all HHAP-2 applicants to complete a <u>Homelessness Response</u> <u>Local Investment Plan</u> (Appendix A) that lists all regional resources used to address homelessness. The document includes different interventions within the homelessness system. For each intervention, please tell us:

- The funding source(s) used to assist in the delivery of the intervention. If several funding sources are used, please list them in order of highest amount of funding used for the intervention to the lowest;
- If the funding source is covered by more than one applicant (i.e. County and Continuum of Care) please list separately. Do not combine allocations; and
- When referencing units of measurement, please reference service basis unit of measurement. Example: \$500,000 in funding provided RRH to approximately 20 households over XX period of time.

In addition to filling out the <u>Homelessness Response Local Investment Plan</u> document, applicants must answer the following narrative question that will support the information provided:

1. What efforts are made to coordinate all available local, state and federal funds that can address homelessness in the applicant's community?

Regional Resources Planning Question 1 - Begin Answer
Robust participation in CoC meetings by County, City and NGO providers
and staff provide regular updates to City and County elected officials. In
addition, the City/County staff as well as, separately, NGO lead/sponsor
regular community meetings focused on homelessness as a larger
community issues as well as specifically how the local system and service
delivery is or is not meeting the needs of the individuals experiencing
homelessness and the community as a whole.
Regional Resources Planning Question 1 - End Answer

3. HHAP-2 Funding Plans

When planning how to target new HHAP-2 resources, it is essential to do so in direct response to the gaps assessment and current regional investment planning described in Sections 1 and 2. HHAP-2 funding plans must state the specific gaps that will be addressed with these new funds and provide sufficient detail to ensure that any selected projects will effectively meet identified gaps. HCFC expects applicants to clearly understand and identify the intervention types requiring funding prior to initiating their local project selection processes.

Applicants must identify and describe each intervention type they intend to fund with their HHAP-2 grant and how much of their HHAP-2 funding they intend to focus on that intervention type. Applicants must also describe how investing in the requested interventions will meet the previously identified needs of their community.

Intervention Types are broken into six categories: (1) Outreach; (2) Interim Housing; (3) Rental Assistance; (4) Permanent Supportive and Service-Enriched Housing; (5) Diversion and Homelessness Prevention, and (6) Services.

Applicants should utilize the HHAP-2 <u>Application Guidance</u> document for detailed information on how these interventions can be implemented, how they work together, and how HCFC recommends prioritization and utilization of these interventions.

In addition to providing information on how the applicant intends to utilize their HHAP-2 funds on specific interventions, applicants must also outline the amounts they intend to allocate to the eligible uses that will support the interventions throughout the duration of the grant period.

To successfully complete this section of the application, applicants will need to provide the following:

- Using the <u>Funding Plan Template</u> (Appendix B) and <u>Expenditure Plan Template</u> (Appendix C), provide detailed information for each of the intervention types and eligible uses being proposed for HHAP-2 funding. (NOTE: Specific project information for the intervention types identified will be requested at a later date once the local selection process has been completed.)
- 2. Describe how the applicant intends to prioritize funding towards local Project Roomkey permanent housing pathways. If an applicant does not intend to prioritize funding in this way, they must explain what other resources have been identified to meet this need locally to ensure that households staying at Project Roomkey sites move to permanent housing and do not return to unsheltered locations or congregate settings.

HHAP-2 Funding Plans Question 2 - Begin Answer

Napa County, in partnership with Burbank Housing, applied for and received Project Homekey funding to purchase a small housing complex in the City of Napa. It is anticipated that renovations will take several months, and then placements will begin in late April-early May. In addition, the County received additional Project Roomkey funds, which are enabling the County to rent and operate a 22-room motel until late May. All residents of the Project Roomkey site are intended to become residents of the Homekey complex. HHAP2 Rental Assistance funds will be made available to these residents to ensure permanent housing placement as the transition from Project Roomkey to Project Homekey becomes possible.

HHAP-2 Funding Plans Question 2 - End Answer

3. Describe the activities budgeted for grant administration. In the applicant's response, describe the overall grant administration staffing plan to accomplish the applicant's goals and activities. Provide information on roles that will be responsible for ensuring the successful execution of HHAP funded projects.

HHAP-2 Funding Plans Question 3 - Begin Answer

Grant administration and oversight staff include Napa County Housing

& Homeless Program Director, Staff Services Manager, Homeless Programs Coordinator and Finance Analyst.

HHAP-2 Funding Plans Question 3 - End Answer

Descriptions should include but are not limited to:

a. The number of full-time employees (FTE) or percent of time per FTE that will be employed by the applicant dedicated to the execution of HHAP-2.

HHAP-2 Funding Plans Question 3a - Begin Answer

.25 FTE annually

HHAP-2 Funding Plans Question 3a - End Answer

Existing staff positions that will be leveraged to fulfill this need.
 HHAP-2 Funding Plans Question 3b - Begin Answer
 Coordinated Entry Analyst, HMIS/Season of Sharing Administrator,
 Homeless Outreach staff, Whole Person Care Tenancy Care staff and
 Whole Person Care care coordination staff.

HHAP-2 Funding Plans Question 3b - End Answer

4. In what ways the applicant's jurisdiction is leveraging the adult system to serve youth and in what ways the homelessness response system has been or will be adapted to youth; and how the applicant will use HHAP-2 funding to ensure youth can access services and that targeted spending meets their needs.

HHAP-2 Funding Plans Question 4 - Begin Answer

The adult system providers work directly with the youth services providers through weekly by-name case conferencing and coordinated outreach. The adult system housing navigators work with youth providers to place and support youth in permanent housing, as well as connect them to additional resources available to establish a basic household, develop budgets and budgeting strategies and access ongoing mental health and career/education services to support long-term housing stability. HHAP-2 Funding Plans Question 4 - End Answer

5. Describe how the applicant will incorporate meaningful collaboration with individuals that have lived experience being homeless throughout funding planning, design, implementation, and evaluation.

HHAP-2 Funding Plans Question 5 - Begin Answer

The Napa City/County CoC has dedicated board seats for individuals with lived experience. In addition, the primary homeless services provider under contract with the City/County prioritizes hiring staff with lived experience, particularly for outreach and shelter management rolls. Finally, County staff regularly conduct empathic interviews with individuals in shelter and experiencing unsheltered homelessness to hear their needs, wants and suggestions for system design and improvement.

HHAP-2 Funding Plans Question 5 - End Answer

4. HHAP-2 Goals

Creating performance targets that can be clearly measured every year ensures a commitment to locally shared goals. Utilizing the local needs assessment, applicants must identify the areas of impact to be targeted by HHAP funds in Section 3: HHAP-2 Funding Plans, and in this section must present specific and measurable goals for those investment areas. These goals should inform how applicants design HHAP programming and should be stated in the local selection process funding announcements and subcontracts so that local applicants and the selected subrecipients understand program expectations.

HHAP Programmatic Goals

HHAP statute mandates that applicants set goals related to the total number of individuals served and, of those served, the number who will be successfully placed in permanent housing due to HHAP-2 investments.

For interventions funded with HHAP, applicants must show how their jurisdiction plans to use their HHAP investment to meet statutorily-required goals by providing the following in the table below: (1) number of individuals that currently need this intervention; (2) number of households expected to be served, annually and over the entire grant period; and (3) number of households expected to be placed into permanent housing, annually and over entire grant period.

Note: identified need below should be the same as the numbers indicated in Section 1.

Table – Statutory Goals by Intervention Type – Permanent Supportive and Service-Enriched Housing

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that <i>currently</i> need this intervention	0					
# of individuals expected to be served by HHAP-2	0	0	0	0	0	0
# of individuals expected to be placed into permanent housing through HHAP-2	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Rental Assistance

	FY	FY	FY	FY	FY	
	21/22	22/23	23/24	24/25	25/26	Total #
Total # of individuals that currently need this intervention	357					
# of individuals to be served	12	12	12	12	12	60

# of individuals to be placed into	8	8	8	8	8	40
permanent housing						

Table – Statutory Goals by Intervention Type – Interim Housing

	FY	FY	FY	FY	FY	
	21/22	22/23	23/24	24/25	25/26	Total #
Total # of individuals that currently need this intervention	0					
# of individuals to be served	0	0	0	0	0	0
# of individuals to be placed into permanent housing	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Diversion and Homelessness Prevention

	FY 21/22	FY 22/23		FY 24/25	FY 25/26	Total #
Total # of individuals that currently need equity this intervention	0					
# of individuals to be served	0	0	0	0	0	0
# of individuals to be placed into permanent housing	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Outreach

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
Total # of individuals that currently need this intervention	0					
# of individuals to be served	0	0	0	0	0	0
# of individuals to be placed into permanent housing	0	0	0	0	0	0

Table – Statutory Goals by Intervention Type – Services

	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	Total #
# of individuals to be served	0	0	0	0	0	0
# of individuals to be placed into permanent housing	0	0	0	0	0	0

In addition to setting clear goals on numbers served and numbers moved into permanent housing, applicants must also provide the following:

1. Any additional systemwide goals the applicant's jurisdiction and/or region has identified and the metrics used to evaluate progress towards those goals.

HHAP-2 Goal Question 1 - Begin Answer

Current systemwide goals are primarily focused on providing necessary non-congregate shelter to those in need during the pandemic, as well as redesigning shelters to maintain capacity under CDC and State Health Department guidelines. There have been significant investments in infrastructure to expand capacity at existing spaces as well as extend a previously seasonal shelter operation to a year-round center with day center support services, including showers, laundry and daily meal program.

HHAP-2 Goals Question 1 - End Answer

2. An update on systemwide goals identified in HHAP-1 and explanation of any goal modifications made in response to changing needs.

HHAP-2 Goal Question 1 - Begin Answer
HHAP round one systemwide goals focused on shelter infrastructure improvements to increase capacity. That work is underway, and no additional goal modifications have been made at this time.

HHAP-2 Goals Question 1 - End Answer

3. At least one clear, measurable performance goal related to how HHAP-2 funding will address racial disparities identified in the jurisdiction's homelessness response system.

HHAP-2 Goal Question 1 - Begin Answer Increase the number of LatinX individuals placed into housing by 10% each year, starting from a baseline of 19. FY 21/22 goal is 21. FY 22/23 goal is 23. FY 23/24 goal is 25. FY 24/25 goal is 28. FY 25/26 goal is 31. HHAP-2 Goals Question 1 - End Answer

4. At least one clear, measurable, youth-specific performance goal related to HHAP-2 investments, including an explanation of how the applicant's jurisdiction accounts for the unique service needs of youth when determining how to set performance targets for youth set-aside funding interventions.

HHAP-2 Goal Question 1 - Begin Answer

Napa County 2020 PIT Count identified 54 individuals as youth experiencing homelessness. Housing placement data to date indicates very limited engagement and success with placements for this subpopulation. The goal for HHAP-2 Youth investment is a year-over-year net increase in the number of youth experiencing homelessness placed into housing for the life of the grant. Specific targets for each grant year will be set based on annual performance data by the CoC, until all funds are maximized.

The jurisdiction works in close partnership with VOICES Napa. VOICES provides young people aging out of foster care with family-like support, acceptance, and accountability as they set their own goals and pursue them across VOICES' youth-led core programs: Health and Wellness, Career and Education, and ILP-Independent Living Program. With a strong focus on trauma-informed care, VOICES Napa maintains a Youth Engagement Model that empowers transition-age foster youth to design and implement programming.

HHAP-2 Goals Question 1 - End Answer

5. Local Project Selection Process

Applicants may choose (though they are not required) to contract with local nonprofits and service providers to administer the services detailed in their HHAP-2 Funding Plan. When contracting for services, applicants shall select qualified service providers that provide services which match the needs of the local population of people experiencing homelessness and which are HHAP-eligible activities that are in line with the applicant's HHAP-2 Funding Plan.

HCFC encourages applicants to consider how these funds are accessible to smaller and non-traditional organizations that have historically served communities of color but may not have previously participated formally in the CoC or been a part of the homeless provider community.

To successfully complete this section of the application, applicants will need to provide the following:

1. An explanation of how HHAP-2 funds will be distributed and whether a local project selection process will be utilized to select subcontractors.

Local Project Selection Process Question 1 - Begin Answer
HHAP 2 funds will be distributed via contract with the primary housing
navigation services provider, Abode Services, who operates the County
Flexible Subsidy Housing Pool and runs the Housing Services program. This
contractor was selected via a public RFP process.
Local Project Selection Process Question 1 - End Answer

Will subcontractors be utilized? No

- a. If the applicant is not utilizing a local selection process, please include the following in the explanation:
 - i. Description of why this is the best funding plan for the community; and

Local Project Selection Process Question 1a.i. - Begin Answer
The existing contractor is already under contract as a result of
a public RFP process, is the sole operator of the FLEX pool, and is the
primary housing services provider.

Local Project Selection Process Question 1a.i. - End Answer

ii. Description of how applicants will ensure equitable access to services funded.

Local Project Selection Process Question 1a.i.i. - Begin Answer

Equitable access to services funded will be ensured through oversight by and reporting to the CoC - with particular emphasis/examination of disparities among underserved population - as well as regular reporting of outcomes at public meetings to City and County elected officials.

Local Project Selection Process Question 1a.i.i. - End Answer

- b. If the applicant is utilizing a local selection process, please include the following in the explanation:
 - i. What is the process and timeline for project selection?
 - Local Project Selection Process Question 1b.i. Begin Answer Local Project Selection Process Question 1b.i. End Answer
 - ii. How will the applicant encourage new partners to participate?
 - Local Project Selection Process Question 1b.i.i. Begin Answer Local Project Selection Process Question 1b.i.i. - End Answer
 - iii. How will people with lived experience of homelessness, including youth with lived experience, have meaningful and purposeful opportunities to shape the selection process and funding decisions?
 - Local Project Selection Process Question 1b.i.i.i. Begin Answer Local Project Selection Process Question 1b.i.i.i. - End Answer
 - iv. How will the applicant promote equity and ensure underrepresented communities can be competitive applicants for funding?
 - Local Project Selection Process Question b.i.v. Begin Answer Local Project Selection Process Question b.i.v. - End Answer
- 2. Describe how systemwide collaboration would occur among homelessness service providers and other social safety net providers. How do these collaborative efforts help minimize or avoid the duplication of service and effort?

Local Project Selection Process Question 2 - Begin Answer
Regular collaboration systemwide occurs via targeted coordinated entry
case conferencing meetings (held weekly) with homeless and social safety net
providers. These meetings work through by-name lists to match the most
vulnerable clients with the best sources of funds and available housing options

to quickly and efficiently place clients into permanent housing, and ensure the necessary services are identified and provided to maintain housing stability for the long term. This regular, broadly attended meeting helps avoid duplication of service and effort by maintaining a high level of shared awareness of priority clients, services, funding and resources.

Local Project Selection Process Question 2 - End Answer

In addition to the narrative questions above, check all box(s) that apply to the applicant's community:

Table – Local Project Selection Process Assessment

LOCAL PROJECT SELECTION PROCESS ASSESSMENT (check all that apply)

Local Project Selection Assessment Statement: The process will clearly define for potential subcontractors which types of projects will be prioritized for funding and which needs identified in the needs/gaps assessment are intended to be met by funding such projects. Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will prioritize programs that address the disproportionate impacts that homelessness and COVID-19 have on communities of color, particularly Black, Latinx, Asian, Pacific Islander, Native and Indigenous communities. Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will remove barriers to competitive participation by applicants representing marginalized communities.

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will use objective criteria to evaluate projects for funding.

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The objective criteria used to evaluate projects will include data on past performance related to the proposed activity (for example, an existing rapid rehousing provider applies to provide rapid rehousing services with HHAP funds and provides HMIS data to show a history of positive outcomes)

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The objective criteria used to evaluate projects will allow applicants applying to perform services not previously performed by their organization, to provide other data or outcome results to support their competency to perform the proposed activity.

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will have provisions to allow for innovation, while balancing the need for data and performance-based decision-making. Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will be posted publicly on a platform that is accessible to the public.

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will consider the severity of needs and vulnerabilities of the proposed target population in its objective criteria – and aligns its prioritization of these needs with the needs identified through the community needs assessment process.

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will avoid conflict of interest.

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will only fund programs that follow a Housing First approach.

Local Project Selection Assessment Response: Yes

Local Project Selection Assessment Statement: The process will include people with lived experience to have meaningful and purposeful opportunities to inform and shape all levels of planning and implementation.

Local Project Selection Assessment Response: Yes

6. Racial Equity Efforts

HHAP-2 applicants should prioritize the advancement of racial equity at every level of the homelessness response system. Applicants must be actively involved in their homelessness response systems, facilitating partnerships among service organizations, and promoting racial equity practices. Applicants must respond to disproportionality in access to services, service provision, and outcomes. Applicants cannot simply rely on delivering a standardization of services to address equity. Applicants have the responsibility to examine their data to ensure all eligible persons receive equitable services, support, and are served with dignity, respect, and compassion regardless of circumstances, ability, or identity.

HCFC encourages applicants to consider how these funds are accessible to smaller and non-traditional organizations that have historically served communities of color but may not have previously participated formally in the CoC or been a part of the homeless provider community, and how these funds would address the organizational capacity of organizations that are led by Black, Latinx, Asian, Pacific Islander, and Native and Indigenous people that support the goal of reducing and ending homelessness.

To successfully complete this section of the application, applicants will need to provide the following:

- Using the <u>Racial Demographic Data Worksheet</u> (<u>Appendix D</u>), please provide the Continuum of Care Outcomes by Race and Ethnicity.
- Describe how the local homelessness response system or projects the applicant is planning use policy and practices to ensure equal access and non-discrimination when serving prospective and new program participants.

Racial Equity Efforts Question 2 - Begin Answer

Napa County is a member of BARHII, and county staff as well as CoC members are regular participants in the Race Equity cohort run by BARHII examine race and health equity among individuals experiencing homelessness in the Bay Area. Data sources regularly reviewed include the PIT Count and HMIS data, as well as tri-annual Community Health Assessments conducted by the local Hospital system and the County Public Health Department. Both CHA's have had a specific focus on race equity as well as housing and homelessness in their most recent cycles.

Racial Equity Efforts Question 2 - End Answer

 How does the applicant's grant making process and/or funding decisions include prioritization of programs that are addressing the disproportionate impacts that homelessness and COVID-19 have on communities of color, particularly Black, Latinx, Asian, Pacific Islander and Indigenous communities?

Racial Equity Efforts Question 3 - Begin Answer

Funding decisions for clients receiving assistance via our programs are coordinated through our CES system, and clients with the highest scores on the VI-SPDAT assessment are prioritized for funding and housing placements. Our system is working to address issues of equity and access to that system by increasing our outreach and networking with providers who serve historically underserved populations.

Racial Equity Efforts Question 3 - End Answer

4. How are the voices of Black, Latinx, Asian, Pacific Islander and Indigenous communities being developed as central in creating effective approaches to reducing and ending homelessness?

Racial Equity Efforts Question 4 - Begin Answer

Work is underway to expand the outreach to these populations through networking and coordination with trusted providers. Much harm was done over the last four years to the trust and willingness of immigrant residents to engage with anything perceived to be "government" operated/funded. The effort to re-establish trust will take time, and trusted providers are an essential first step in that process.

Racial Equity Efforts Question 4 - End Answer

5. Does the applicant have a strategy to expand the reach of funding to underserved and marginalized communities and non-traditional providers who can reach and serve disproportionately impacted communities? If so, please describe.

Racial Equity Efforts Question 5 - Begin Answer

We do not have an additional strategy other than as described above (#4). We continue to examine how we can improve the reach of funding and services.

Racial Equity Efforts Question 5 - End Answer

6. Describe how the priority population(s) learn about and enter local homelessness programs, including marketing and communication strategies used.

Racial Equity Efforts Question 6 - Begin Answer

All CoC access points have incorporated cultural and linguistic competency training, as well as person-centered approaches, into required annual training programs for participating project and staff members. In addition, the CoC had dedicated seats on the Board for individuals with lived experience and actively seeks diversity across membership.

Racial Equity Efforts Question 6 - End Answer

7. How is the applicant making community project grants accessible to smaller organizations that have historically served communities of color, but may not have previously participated formally in the CoC or as a part of the "homeless provider" community?

Racial Equity Efforts Question 7 - Begin Answer

We are not at this time. This is an area of opportunity for future grants/funding. Most County and CoC funding allocations are generally small (we are a small County) and are better leveraged within the Flexible Subsidy Housing Pool, which has a single operator, rather than among smaller operators. Racial Equity Efforts Question 7 - End Answer

8. How does the applicant partner with organizations that are addressing racial equity in the housing and homelessness response system?

Racial Equity Efforts Question 8 - Begin Answer

Through our work with the CoC, BARHII and local providers such as Puertas Abiertas.

Racial Equity Efforts Question 8 - End Answer

9. How will the applicant ensure that racial disparities are addressed with this funding?

Racial Equity Efforts Question 9 - Begin Answer

By ensuring regular data and performance review at the CoC, with specific benchmarks for future progress identified based on data showing need versus program outcomes.

Napa County welcomes the opportunity to participate in TA from the State to increase the use of practices that assist with ensuring a racial equity lens is utilized for future planning.

Racial Equity Efforts Question 9 - End Answer

In addition to the narrative questions above, check all boxes that apply to the applicant's community:

Table – Racial Equity Assessment

RACIAL EQUITY ASSESSMENT (check all that apply)

Racial Equity Assessment Statement: We have a racial equity policy within the organization I work for.

Racial Equity Assessment Response: Implemented

Racial Equity Assessment Statement: We collect racial, ethnic and linguistic data on clients and constituents outside of HMIS.

Racial Equity Assessment Response: Implemented

Racial Equity Assessment Statement: We provide language interpreter/translator services for people who speak languages other than English.

Racial Equity Assessment Response: Implemented

Racial Equity Assessment Statement: We collect data on service-user or constituent satisfaction with our organization regarding racial equity.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: We have formal partnerships with organizations of color.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: We allocate resources for engagement and outreach in communities of color.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: Racial equity and cultural competency training are offered to employees within the applicant's organization.

Racial Equity Assessment Response: Implemented

Racial Equity Assessment Statement: We meet regularly with leaders from communities of color specifically to discuss racial equity within the homelessness system.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: We analyze to assess whether equitable access to new and existing shelter facilities is being provided to people of color, especially Black, Latinx, and Indigenous populations most impacted by homelessness, and examine data to determine if there are other disparities to be addressed, such as by age, ethnicity, disability, gender status, family composition, etc.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: We have convened and actively engage with a lived experience board that represents the population served.

Racial Equity Assessment Response: Implemented

Racial Equity Assessment Statement: We ensure strategies and communications efforts have broad geographic reach, including into rural areas and in support of Tribal communities.

Racial Equity Assessment Response: Implemented

Racial Equity Assessment Statement: Providers and front-line staff reflect the people they serve including the necessary language skills to serve sub-populations.

Racial Equity Assessment Response: Implemented

Racial Equity Assessment Statement: We have access to data on racial/ethnic disparities to guide our planning and implementation of HHAP funding.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: Our work includes performance measures to determine how well we are doing to address racial disparities.

Racial Equity Assessment Response: Implemented

Racial Equity Assessment Statement: We have developed and implemented a plan to address racial disparities in the homelessness response system.

Racial Equity Assessment Response: Planning to Implement

Racial Equity Assessment Statement: We host or participate in trainings dedicated to improving equitable outcomes.

Racial Equity Assessment Response: Implemented

7. Regional Collaboration and Partnerships

HHAP program funds are intended to support regional coordination and expand local capacity to address homelessness. Demonstration of how jurisdictions have coordinated and will continue to coordinate with other jurisdictions is a critical factor of funding. With HHAP-1 funding, applicants were required to partner with other applicants to make collective funding decisions for their communities. HHAP-2 funding should increase and improve those partnership efforts.

To successfully complete this section of the application, applicants must provide the following:

1. Describe the process by which neighboring HHAP-funded jurisdictions are coordinating together to address homelessness, including funding collaboration and coordination, peer learning, and data sharing.

Regional Collaboration and Partnerships Question 1 - Begin Answer Starting in 2015, the City and County of Napa (Napa), worked in collaboration with the Napa City/County CoC and an extensive community of local stakeholders, including:

- local homeless service providers,
- homeless youth program operators,
- law enforcement,
- behavioral health.
- county welfare department,
- community clinic and local health care providers,
- public housing authority,
- local philanthropic organizations/foundations, and
- Individuals with lived experience.

This multi-disciplinary, cross sector group launched a multi-year process to review and transform the region's homelessness crisis response system to more adequately address the needs of persons experiencing homelessness. The result is a report, Update to the Napa Plan to End Homelessness, and a road map for significant system change.

Throughout the Homeless Plan Update process, three guiding principles were adopted across strategies with the primary goal of making homelessness a rare, brief and non-recurring experience in Napa. The guiding principles include:

1. Shifting from program approach to system approach. This work includes working towards breaking programmatic silos and aligning resources in the homeless system. Napa has used alignment strategies and data across programs to generate system-wide goals to ensure that limited resources are used effectively and that consistent performance measures and policies are used to track the progress towards common system-wide goals.

- 2. The system-wide implementation of a Housing First Approach.
 Stakeholders throughout the system agreed to implement Housing First strategies for all programs that focus on supporting persons experiencing homelessness to move into permanent housing as quickly as possible. Napa has work to ensure a community-wide Housing First approach that includes the following:
- The application processes for housing programs are short, and tenants are housed quickly in units of their choosing;
- The eligibility criteria for all homeless programs meet the minimum requirements of funder(s) or landlords (without additional criteria imposed);
- Sobriety is not an entrance requirement;
- Medication compliance is not an entrance requirement;
- Agreement to participate in services is not an entrance requirement; and
- There is no minimum income requirement.
- 3. Data is used to improve the system. Use of data-driven practices to continuously refine processes and make improvements throughout the homeless system. Napa has built on the existing Homeless Management Information System (HMIS) structure and focused on creating a robust performance measurement system for each strategy set out below. The community focuses on a simple and clear set of outcome measures, regular assessment of progress on those measures, and strives for accountability throughout this process. This approach helps to achieve outcomes and align the activities and incentives of providers and other stakeholders in the homeless system.

Furthermore, four primary strategies were adopted to establish attainable goals, outcome measures and timelines to develop a systematic response designed to ensure homelessness is prevented whenever possible, or is otherwise a rare, brief and non-recurring experience in the region. Crucial strategies include:

- 1. Creating better access to the homeless system for persons experiencing homelessness who are the most vulnerable;
- 2. Prioritizing and aligning resources in the system to ensure limited resources are used effectively;
- 3. Increasing exits from the homeless system to permanent housing; and
- 4. Working to integrate efforts of the homeless systems with other mainstream systems like health, criminal justice and child welfare systems. Regional Collaboration and Partnerships Question 1 End Answer
- 2. Describe the ways HCFC funding plans are coordinated with regional partners that are also receiving HCFC funding. If there are changes to the funding plans, how are partners informed of these changes?
 - Regional Collaboration and Partnerships Question 2 Begin Answer

Between the Napa City/County CoC and Napa County, the identified share of need for these resources is 100%. The Napa City/County CoC and Napa County work in tandem to determine funding plans. Any changes to funding plans are discussed at the CoC with all relevant partners having an opportunity to inform the discussion and direction of funding changes.

Regional Collaboration and Partnerships Question 2 - End Answer

3. Using the experience with HHAP-1 planning, describe successes that have come out of regional coordination and partnering efforts. Also, describe any barriers the applicant has experienced in working with regional partners. Explain any strategies identified that have contributed to the address these barriers.

Regional Collaboration and Partnerships Question 3 - Begin Answer
The City, County, and homeless service providers of Napa have made great
progress in recent years towards achieving the strategies listed in question
#1. As a result, Napa has the capacity to achieve significant impact for
persons experiencing homelessness by increasing the quality and
coordination of services, and expanding permanent housing opportunities.
Coordination across partners and prioritization of resources to match need
resulted in the successful re-housing or prevention of housing loss for more
than 430 unique households between April 2020 and March 2021. Providers
worked together closely to braid funding streams, as possible, to support
clients experiencing homelessness to attain rehousing as well as prevent
eviction/homelessness for those most at risk due to the economic impacts of
the pandemic.

Barriers include very limited staffing and the re-deployment of significant numbers of County staff - particularly in Housing & Homeless Programs - to pandemic response over the last year.

Regional Collaboration and Partnerships Question 3 - End Answer

4. How will HHAP-2 funding support and scale current partnerships?

Regional Collaboration and Partnerships Question 4 - Begin Answer HHAP Round 2 funding will leverage existing systems in place to increase the volume of available resources dedicated to rent, which will increase flow in the system. The expansion of available rental assistance is an important attractor for bringing in non-traditional service partners to the CoC and CES work.

Regional Collaboration and Partnerships Question 4 - End Answer

5. Describe applicant's share of the regional need as well as the share of the regional need from partnering jurisdictions (CoC, County, Large City).

Describe the methodology used for determining the share of the regional need.

Regional Collaboration and Partnerships Question 5 - Begin Answer We do not have any agreements in place regarding regional share of need for the homeless system at this time. Meaning, we do not sub-allocate need within the region. The City and County jointly fund the homeless response system, and collaborate closely with CoC partners to prioritize needs and resources. The County is the designated CoC Administrator and through a JPA with the City is the designated entity to contract for and manage the operation of the local Flexible Subsidy Housing Pool as well as all emergency shelters in the County. The JPA delegates operations of shelter and housing programs to the County, while outreach is the responsibility of the City. Regional Collaboration and Partnerships Question 5 - End Answer

6. Describe how HHAP-2 funds will be integrated into the current regional strategic plan to address homelessness. Has the region's strategy for use of HHAP funding changed since HHAP-1?

Regional Collaboration and Partnerships Question 6 - Begin Answer The local plan to address homelessness focuses heavily on increasing the inventory of housing units available to rapid rehousing programs. Napa County has, due to multiple wildfire disasters between 2017-2020, lost a significant amount of low-income housing units.

Regional Collaboration and Partnerships Question 6 - End Answer

7. When spending plans need to be adjusted in response to changing needs in the community, how are collaborative partners involved in those decisions?

Regional Collaboration and Partnerships Question 7 - Begin Answer Through the work at the CoC.

Regional Collaboration and Partnerships Question 7 - End Answer

8. Has a youth-specific strategy been identified within the applicant's region? If so, please describe. If not, why not?

Regional Collaboration and Partnerships Question 8 - Begin Answer We do not have a youth-specific regional plan in place at this time. The pandemic response demands coupled with the small size of our County and CoC has greatly limited our capacity to participate in any of these kinds of regional planning efforts over the last year. This is an opportunity for the future.

Regional Collaboration and Partnerships Question 8 - End Answer

9. Describe how youth-specific local partners are involved in making regional planning or spending decisions.

Regional Collaboration and Partnerships Question 9 - Begin Answer As stated above, the County is not currently participating in regional youth-specific planning at this time. However, youth-specific local partners are engaged and regular participants in CES case conferencing meetings as well as CoC meetings and local planning and spending decisions.

Regional Collaboration and Partnerships Question 9 - End Answer

8. Housing First Assessment

Housing First-oriented programs are low or no barrier and client-centered, emphasizing client-choice. Housing is not viewed as a reward or incentive for achieving specific goals or participating in a specific program, but as necessary to help a family or individual stabilize and meaningfully access services, which are offered as needed on a voluntary basis. In practice, this means that programs connect participants to permanent housing as quickly as possible with few to no preconditions, behavioral contingencies, or other barriers at enrollment or throughout the program.

Health and Safety Code Section 50220.5(g) mandates that all recipients of state homelessness funding shall comply with Housing First as provided in Chapter 6.5 (commencing with Section 8255) of Division 8 of the Welfare and Institutions Code.

To successfully complete this section of the application, applicants will need to assess their current policies and check all that apply:

Table – Housing First Assessment

Housing First Assessment (check all that apply)

Housing First Assessment Statement: Access to programs is not contingent on sobriety, minimum income requirements, lack of a criminal record, completion of treatment, participation in services, or other unnecessary conditions.

Housing First Assessment Response: Yes

Housing First Assessment Statement: Programs or projects do everything possible not to reject an individual or family on the basis of poor credit or financial history, poor or lack of rental history, minor criminal convictions, or behaviors that are interpreted as indicating a lack of "housing readiness." Housing First Assessment Response: Yes

Housing First Assessment Statement: People with disabilities are offered clear opportunities to request reasonable accommodations within applications and screening processes and during tenancy and building and apartment units include special physical features that accommodate disabilities. Housing First Assessment Response: Yes

Housing First Assessment Statement: Programs or projects that cannot serve someone work through the coordinated entry process to ensure that those individuals or families have access to housing and services elsewhere.

Housing First Assessment Response: Yes

Housing First Assessment Statement: Housing and service goals and plans are highly client centered and driven.

Housing First Assessment Response: Yes

Housing First Assessment Statement: Supportive services emphasize engagement and problem-solving over therapeutic goals.

Housing First Assessment Response: Yes

Housing First Assessment Statement: Participation in services or compliance with service plans are not conditions of tenancy but are reviewed with clients and regularly offered as a resource to clients. Housing First Assessment Response: Yes

Housing First Assessment Statement: Services are informed by a harm-reduction philosophy that recognizes that drug and alcohol use and addiction are a part of some clients' lives. Clients are engaged in non-judgmental communication regarding drug and alcohol use and are offered education regarding how to avoid risky behaviors and engage in safer practices.

Housing First Assessment Response: Yes

Housing First Assessment Statement: Substance use in and of itself, without other lease violations, is not considered a reason for eviction.

Housing First Assessment Response: Yes

Housing First Assessment Statement: Clients are given reasonable flexibility in paying their share of rent on time and offered special payment arrangements for rent arrears and/or assistance with financial management, including representative payee arrangements as needed.

Housing First Assessment Response: Yes

Housing First Assessment Statement: Every effort is made to provide a client the opportunity to transfer from one housing situation, program, or project to another if a tenancy is in jeopardy. Whenever possible, eviction back into homelessness is avoided.

Housing First Assessment Response: Yes

9. Expenditure Plan

HHAP-2 Submission Expenditure Plan - NOFA-HHAP00035

CoC / Large City / County Name:

CoC / Large City / County Name Response: Napa

Administrative Entity Name:

Administrative Entity Name Response: Napa County

Receiving Redirected Funds?

Receiving Redirected Funds? Response: Yes

<u>Total Redirected Funding:</u>

Total Redirected Funding Response: \$250,000.00

Table – HHAP Funding Expenditure Plan – Eligible Use Categories and Funding

	FY 20/21	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	TOTAL
Rapid Rehousing		\$76,379.97	\$76,379.97	\$76,379.97	\$76,379.97	\$76,379.97	\$381,899.85
Rapid Rehousing: Youth Set-Aside		\$6,570.32	\$6,570.32	\$6,570.32	\$6,570.32	\$6,570.32	\$32,851.60
Operating Subsidies and Reserves							

Operating Subsidies and Reserves: Youth Set-Aside						
Street Outreach						
Street Outreach: Youth Set-Aside						
Services Coordination						
Services Coordination: Youth Set-Aside						
Systems Support						
Systems Support: Youth Set-Aside						
Delivery of Permanent Housing						
Delivery of Permanent Housing: Youth Set-Aside						
Prevention and Shelter Diversion						
Prevention and Shelter Diversion: Youth Set-Aside						
New Navigation Centers and Emergency Shelters						
New Navigation Centers and Emergency Shelters: Youth Set-Aside						
Strategic Homelessness Planning, Infrastructure Development, CES						
and HMIS (up to 5%) Administrative (up to 7%)	\$5,749.03	\$5,749.03	\$5,749.03	\$5,749.03	\$5,749.03	\$28,745.15

TOTAL FUNDING ALLOCATION:

Total Funding Allocation Response: \$410,645.00

TOTAL YOUTH SET-ASIDE (at least 8%):

Total Youth Set-Aside (at least 8%) Response: \$32,851.60

EXPENDITURE PLAN COMMENTS:

Expenditure Plan Comments Response:

10. HHAP Round 2 Funding Plan 1

Submission ID: NOFA-HHAP00035

Intervention Type:

Intervention Type Response: Rental Assistance

Total Funds Requested:

Total Funds Requested Response: \$381,899.85

HHAP Eligible Uses:

1. Rapid rehousing

Rapid rehousing response: \$381,899.85

2. Operating subsidies

Operating subsidies response:

3. Street outreach

Street outreach response:

4. Services coordination

Services coordination response:

5. Systems support

Systems support response:

6. Delivery of permanent housing

Delivery of permanent housing response:

7. Prevention and diversion

Prevention and diversion response:

8. New navigation centers and emergency shelters

New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

of available shelter beds

of available shelter beds response:

of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

Shelter vacancy rate (%) in the summer months

Shelter vacancy rate (%) in the summer months response:

Shelter vacancy rate (%) in the winter months

Shelter vacancy rate (%) in the winter months response:

% of exits from emergency shelters to permanent housing solutions % of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.

Funding Plan – Question 2 – Response Begins

Rental Assistance for eligible individuals and households. The grants funds are anticipated to serve between 40-50 Households with Rapid Rehousing. Service components that will be paired with this funding include Street Outreach, Housing Navigation, Case Management and Tenancy Care services (where eligible). Leveraging these existing services will maximize the grant funds for rental assistance/housing placements with minimal administrative overhead costs.

The use of these funds will be targeted to individuals experiencing literal homelessness, in order to place them back into housing.

Funding Plan – Question 2 – Response Ends

3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.

Funding Plan – Question 3 – Response Begins

The requested amount will provide necessary funding to rehouse individuals struggling with the impact of employment/income reductions leading to homelessness. These funds will increase flow in the system by opening up/freeing up shelter beds, in turn reducing the number of individuals experiencing unsheltered homelessness due to shelter capacity issues. Unsheltered homelessness and encampments remains a significant regional issue.

Funding Plan – Question 3 – Response Ends

4. Check any specific population(s) expected to be served through this intervention investment.

Funding Plan – Question 4 – Response Begins

Submitter expects to serve the following specific populations:

Adults with children

Adults without children

Unaccompanied Youth (12-24yr of age per definition in HHAP statute)

Chronically Homeless

Veterans

Domestic Violence Survivors

Individuals with Co-occurring Disorders (Substance Use and Mental Health)
COVID High Risk – individuals at high-risk for contracting COVID

Parenting Youth

Funding Plan – Question 4 – Response Ends

5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.

Funding Plan – Question 5 – Response Begins

Rental Assistance is an effective tool of outreach and engagement investment with the LatinX community, for whom the impacts of homelessness in Napa County are disproportionate. It is effective because it can be accessed through trusted partners working with the CoC and County, in settings that are already culturally and linguistically familiar/comfortable for that population. Due to both cultural norms and system design barriers (work is underway within the system to address these issues), historically this population has not accessed traditional shelter services and/or engaged directly with homeless outreach teams. Working with/thru trusted partners in the non-profit community who have existing relationships to ensure broad understanding of the services and assistance available allows rental assistance programs to more quickly overcome barriers and reach this population.

Napa County welcomes the opportunity to participate in available TA from the State that can increase awareness and services that speak to other specific needs of the youth experiencing homelessness in this community.

Funding Plan – Question 5 – Response Ends

6. Describe how and how often performance will be measured for this intervention investment.

Funding Plan – Question 6 – Response Begins

Performance will be measured annually for CoC discussion and grant reporting requirements via reports showing the volume of assistance utilized versus planned, as well as the demographics of who received assistance, and how the recipient population indexes against the known population of individuals experiencing homelessness. These discussions will allow the CoC to set additional, granular targets for outreach and engagement in future

years to ensure fund continue to be targeted towards closing impact and access gaps.

Funding Plan – Question 6 – Response Ends

7. If this intervention investment is expected to serve youth experiencing homelessness (as defined in HSC § 50216 (k) what youth-specific best practices will be utilized to ensure they can access the services?

Funding Plan – Question 7 – Response Begins

The Housing Navigation system works directly with a trauma-informed Youth Services provider, On the Move, to prioritize funding for Foster Care transitions and youth leaving Juvenile Justice or Adult Correctional Facilities.

Funding Plan – Question 7 – Response Ends

Submission ID: NOFA-HHAP00035

Intervention Type:

Intervention Type Response:

Total Funds Requested:

Total Funds Requested Response:

HHAP Eligible Uses:

- Rapid rehousing
 Rapid rehousing response:
- Operating subsidiesOperating subsidies response:
- Street outreachStreet outreach response:
- 4. Services coordination
 Services coordination response:
- 5. Systems supportSystems support response:
- 6. Delivery of permanent housingDelivery of permanent housing response:
- 7. Prevention and diversion Prevention and diversion response:
- 8. New navigation centers and emergency shelters New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

of available shelter beds

of available shelter beds response:

of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count

of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

% of exits from emergency shelters to permanent housing solutions % of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.

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Funding Plan – Question 2 – Response Begins
Funding Plan – Question 2 – Response Ends
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3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.

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Funding Plan – Question 3 – Response Begins
Funding Plan – Question 3 – Response Ends
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4. Check any specific population(s) expected to be served through this intervention investment.

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Funding Plan – Question 4 – Response Begins
Submitter expects to serve the following specific populations:
Funding Plan – Question 4 – Response Ends
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5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.

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Funding Plan – Question 5 – Response Begins
Funding Plan – Question 5 – Response Ends
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Funding Plan – Question 6 – Response Begins
Funding Plan – Question 6 – Response Ends
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Submission ID: NOFA-HHAP00035

Intervention Type:

Intervention Type Response:

Total Funds Requested:

Total Funds Requested Response:

HHAP Eligible Uses:

- Rapid rehousing
 Rapid rehousing response:
- Operating subsidiesOperating subsidies response:
- Street outreachStreet outreach response:
- 4. Services coordination
 Services coordination response:
- 5. Systems supportSystems support response:
- 6. Delivery of permanent housingDelivery of permanent housing response:
- 7. Prevention and diversion Prevention and diversion response:
- 8. New navigation centers and emergency shelters New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

- # of available shelter beds
- # of available shelter beds response:
- # of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count
- # of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

% of exits from emergency shelters to permanent housing solutions % of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.

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Funding Plan – Question 2 – Response Begins Funding Plan – Question 2 – Response Ends
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3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.

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Funding Plan – Question 3 – Response Begins
Funding Plan – Question 3 – Response Ends
```

4. Check any specific population(s) expected to be served through this intervention investment.

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Funding Plan – Question 4 – Response Begins
Submitter expects to serve the following specific populations:
Funding Plan – Question 4 – Response Ends
```

5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.

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Funding Plan – Question 5 – Response Begins
Funding Plan – Question 5 – Response Ends
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Funding Plan – Question 6 – Response Begins
Funding Plan – Question 6 – Response Ends
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Submission ID: NOFA-HHAP00035

Intervention Type:

Intervention Type Response:

Total Funds Requested:

Total Funds Requested Response:

HHAP Eligible Uses:

- Rapid rehousing
 Rapid rehousing response:
- Operating subsidiesOperating subsidies response:
- Street outreachStreet outreach response:
- 4. Services coordination
 Services coordination response:
- 5. Systems supportSystems support response:
- 6. Delivery of permanent housingDelivery of permanent housing response:
- 7. Prevention and diversion Prevention and diversion response:
- 8. New navigation centers and emergency shelters New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

- # of available shelter beds
- # of available shelter beds response:
- # of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count
- # of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

% of exits from emergency shelters to permanent housing solutions % of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.

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Funding Plan – Question 2 – Response Begins
Funding Plan – Question 2 – Response Ends
```

3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.

```
Funding Plan – Question 3 – Response Begins
Funding Plan – Question 3 – Response Ends
```

4. Check any specific population(s) expected to be served through this intervention investment.

```
Funding Plan – Question 4 – Response Begins
Submitter expects to serve the following specific populations:
Funding Plan – Question 4 – Response Ends
```

5. Describe how this intervention investment will address the disproportionate impacts of homelessness on communities of color, particularly Black, Latinx, Asian, Pacific Islander, and Native and Indigenous communities.

```
Funding Plan – Question 5 – Response Begins
Funding Plan – Question 5 – Response Ends
```

```
Funding Plan – Question 6 – Response Begins
Funding Plan – Question 6 – Response Ends
```

Submission ID: NOFA-HHAP00035

Intervention Type:

Intervention Type Response:

Total Funds Requested:

Total Funds Requested Response:

HHAP Eligible Uses:

- Rapid rehousing
 Rapid rehousing response:
- Operating subsidiesOperating subsidies response:
- 3. Street outreachStreet outreach response:
- 4. Services coordination Services coordination response:
- 5. Systems supportSystems support response:
- 6. Delivery of permanent housingDelivery of permanent housing response:
- 7. Prevention and diversion Prevention and diversion response:
- 8. New navigation centers and emergency shelters New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

- # of available shelter beds
- # of available shelter beds response:
- # of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count
- # of people experiencing unsheltered homelessness in the 2019 homeless point-in-time count response:

% of exits from emergency shelters to permanent housing solutions % of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

2. Describe the scale and scope of anticipated intervention model and outline the key service components expected to be provided with this funding.

```
Funding Plan – Question 2 – Response Begins
Funding Plan – Question 2 – Response Ends
```

3. Describe how the requested investment amount for this intervention will help your community achieve regional goals and address specific gaps in the homeless response system as identified in the regional gaps assessment.

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Funding Plan – Question 3 – Response Begins
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Funding Plan – Question 5 – Response Begins
Funding Plan – Question 5 – Response Ends
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```
Funding Plan – Question 6 – Response Begins
Funding Plan – Question 6 – Response Ends
```

Submission ID: NOFA-HHAP00035

Intervention Type:

Intervention Type Response:

Total Funds Requested:

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(Interim Housing Only Begins)

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Funding Plan – Question 5 – Response Begins
Funding Plan – Question 5 – Response Ends
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```
Funding Plan – Question 6 – Response Begins
Funding Plan – Question 6 – Response Ends
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Submission ID: NOFA-HHAP00035

Intervention Type:

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- 7. Prevention and diversion Prevention and diversion response:
- 8. New navigation centers and emergency shelters New navigation centers and emergency shelters response:

(Interim Housing Only Begins)

Demonstrated Need Data:

- # of available shelter beds
- # of available shelter beds response:
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% of exits from emergency shelters to permanent housing solutions % of exits from emergency shelters to permanent housing solutions response:

Describe plan to connect residents to permanent housing Describe plan to connect residents to permanent housing response:

(Interim Housing Only Ends)

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Funding Plan – Question 5 – Response Begins
Funding Plan – Question 5 – Response Ends
```

```
Funding Plan – Question 6 – Response Begins
Funding Plan – Question 6 – Response Ends
```

Homelessness Response Local Investment Plan

Please refer to the following for guidance and a sample plan:

Guide to Strategic Uses of Key State and Federal Funds to Reduce Homelessness During the COVID-19 Pandemic

Use the Table below to complete the Regional Resources Guide for submittal with your HHAP application. Refer to the Sample Local Investment Plan on page 11 of the Guide to Strategic Uses of Key State and Federal Funds as an example (link above).

Applicant Name:

Napa County

Part 1: Summary of Investment Plan

- 1. Purchase 1 building with up to 14 units/beds for use as permanent housing by December 30, 2020. Make improvements as needed, and operationalize/move tennants in by June 1, 2021.
- 2. Put in place plan and resources to rehouse all individuals and households currently staying in NCS/Project Roomkey sites.
- 3. Fully utilize (spend down) all available Rapid Rehousing resources to place at least 100 individuals experiencing homelessness into housing by December 31, 2021.
- 4. Provide well-targeted homeless prevention assistance to at least 100 individuals/households who are most likely to become homeless.

Part 2: Priority and Order of Use of Funding Sources

Non Congregate Shelter/Interim Housing (Capital / Operations / Services)		Rental Assis (Short Term to P		Permanent Supportive and So (Capital / Operation		Diversion and Homelessness Prevention			
Funding Source: Use and Priority #1		Funding Source: Use and Priority #1		Funding Source: Use and Priority #1		Funding Source: Use and Priority #1			
Funding Source:	Homekey (via HCD)	Funding Source:	ESG (via HUD)	Funding Source:	CoC (via HUD)	Funding Source:	Other		
If Other, List:		If Other, List:		If Other, List:	PSH	If Other, List:	Season of Sharing		
Funding Amount:	\$1,000,000.00	Funding Amount:	\$180,707.00	Funding Amount:	\$254,439.00	Funding Amount:	\$652,800.00		
Unit of Measure:	Unit	Unit of Measure:	Household	Unit of Measure:	Household	Unit of Measure:			
If Other, List:		If Other, List:		If Other, List:		If Other, List:			
Number Assisted:	14.00	Number Assisted:	35-40	Number Assisted:	12.00	Number Assisted:	182.00		
Deadline for Expenditure:		Deadline for Expenditure:	2/12/2021	Deadline for Expenditure:	7/31/2021	Deadline for Expenditure:	12/31/2021		
Funded Activity:	Capital	Funded Activity:	Short Term	Funded Activity:	Services	Funded Activity:	Prevention		
If Other, list:		If Other, list:		If Other, list:		If Other, list:			
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):			
Funding Source: Use and Priority #2		Funding Source: Use and Priority #2		Funding Source: Use and Priority #2		Funding Source: Use and Priority #2			
Funding Source:	PRK & Rehousing (via DSS)	Funding Source:	HEAP (via HCFC)	Funding Source:	CoC (via HUD)	Funding Source:	Other		
If Other, List:		If Other, List:		If Other, List:	Shelter + Care	If Other, List:	CESH		
Funding Amount:	\$464,813.00	Funding Amount:	\$111,129.00	Funding Amount:	\$124,183.00	Funding Amount:	\$615,013.00		
Unit of Measure:	Individual	Unit of Measure:	Individual	Unit of Measure:	Household	Unit of Measure:	Household		
If Other, List:		If Other, List:		If Other, List:		If Other, List:			
Number Assisted:	22-25	Number Assisted:	25.00	Number Assisted:	8.00	Number Assisted:			
Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:	6/30/2021	Deadline for Expenditure:	12/31/2021	Deadline for Expenditure:	10/4/2024		
Funded Activity:	Operations	Funded Activity:	Short Term	Funded Activity:		Funded Activity:	Prevention		
If Other, list:		If Other, list:		If Other, list:		If Other, list:			
Narrative Description (Optional):	room hotel and operate with staff, meals, etc. until Homekey	Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):			
Funding Source: Use and Priority #3		Funding Source: Use and Priority #3		Funding Source: Use and Priority #3		Funding Source: Use and Priority #3			
Funding Source:		Funding Source:	HOME (via HUD)	Funding Source:	CoC (via HUD)	Funding Source:	ESG-CV (via HCD)		
If Other, List:		If Other, List:	Home to Stay	If Other, List:	PSH	If Other, List:			
Funding Amount:		Funding Amount:	\$161,611.00	Funding Amount:	\$122,902.00	Funding Amount:	\$340,900.00		
Unit of Measure:		Unit of Measure:	Individual	Unit of Measure:	Individual	Unit of Measure:	Household		
If Other, List:		If Other, List:		If Other, List:		If Other, List:			
Number Assisted:		Number Assisted:	12.00	Number Assisted:	6.00	Number Assisted:			
Deadline for Expenditure:		Deadline for Expenditure:	12/31/2021	Deadline for Expenditure:	7/31/2021	Deadline for Expenditure:	7/30/2022		
Funded Activity:		Funded Activity:	Short Term	Funded Activity:		Funded Activity:	Other		
If Other, list:		If Other, list:		If Other, list:		If Other, list:	Emergency Shelter		
Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):		Narrative Description (Optional):	,		
Funding Source: Use and Priority #4		Funding Source: Use and Priority #4	<u> </u>	Funding Source: Use and Priority #4		Funding Source: Use and Priority #4			
Funding Source:		Funding Source:	HHAP (via HCFC)	Funding Source:		Funding Source:			
If Other, List:		If Other, List:		If Other, List:		If Other, List:			
Funding Amount:		Funding Amount:	\$851,410.70	Funding Amount:		Funding Amount:			
Unit of Measure:		Unit of Measure:		Unit of Measure:		Unit of Measure:			
If Other, List:		If Other, List:		If Other, List:		If Other, List:			
Number Assisted:		Number Assisted:		Number Assisted:		Number Assisted:			

Deadline for Expenditure:	Deadline for Expenditure:	6/30/2025	Deadline for Expenditure:	Deadline for Expenditure:				
Funded Activity:	Funded Activity:	Short Term	Funded Activity:	Funded Activity:				
If Other, list:	If Other, list:	If Other, list:		If Other, list:				
Narrative Description (Optional):	Narrative Description (Optional):		Narrative Description (Optional):	Narrative Description (Optional):				
Funding Source: Use and Priority #5	Funding Source: Use and Priority #5		Funding Source: Use and Priority #5	Funding Source: Use and Priority #5				
Funding Source:	Funding Source:		Funding Source:	Funding Source:				
If Other, List:	If Other, List:		If Other, List:	If Other, List:				
Funding Amount:	Funding Amount:		Funding Amount:	Funding Amount:				
Unit of Measure:	Unit of Measure:		Unit of Measure:	Unit of Measure:				
If Other, List:	If Other, List:		If Other, List:	If Other, List:				
Number Assisted:	Number Assisted:		Number Assisted:	Number Assisted:				
Deadline for Expenditure:	Deadline for Expenditure:		Deadline for Expenditure:	Deadline for Expenditure:				
Funded Activity:	Funded Activity:		Funded Activity:	Funded Activity:				
If Other, list:	If Other, list:		If Other, list:	If Other, list:				
Narrative Description (Optional):	Narrative Description (Optional):		Narrative Description (Optional):	Narrative Description (Optional):				

Continuum of Care Outcomes by Race and Ethnicity

Go to this link for an instructional video on how to complete this worksheet using Stella: https://www.loom.com/share/ebeacf98b99f4823a9db5c32e5ee012b [loom.com]

Applicant Name:	CA-517		CoC Name, if dif													
Using data from Stella, please insert outcomes here	from the FY18 su	bmission:														
	Head of Households Served in Any Project Type ¹		Served in Shelters & Transitional Housing ²		Exiting to Permanent Housing ³		Days Homeless ⁴		Accessing Permanent Supportive Housing ⁵		Returns to Homelessness ⁶		Other Measure:		Other Measure:	
	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Total	450	100%	371	100%	89	100%	139	100%	48	100%	7	100%		#DIV/0!		#DIV/0!
White, Non-Hispanic/Non-Latino	283	63%	232	63%	50	56%	135	97%	38	79%	6	86%		#DIV/0!		#DIV/0!
White, Hispanic/Latino	64	14%	49	13%	19	21%	149	107%	3	6%	0	0%		#DIV/0!		#DIV/0!
Black or African American	17	4%	14	4%	5	6%	108	78%	2	4%	1	14%		#DIV/0!		#DIV/0!
Asian	4	1%	4	1%	1	1%	245	176%	0	0%	0	0%		#DIV/0!		#DIV/0!
American Indian or Alaska Native	59	13%	54	15%	8	9%	155	112%	4	8%	0	0%		#DIV/0!		#DIV/0!
Native Hawaiian/Other Pacific Islander	10	2%	10	3%	1	1%	89	64%	0	0%	0	0%		#DIV/0!		#DIV/0!
Multiple Races	9	2%	5	1%	5	6%	48	35%	0	0%	0	0%		#DIV/0!		#DIV/0!
Unknown	4	1%	3	1%	0	0%	0	0%	1	2%	0	0%		#DIV/0!		#DIV/0!