California Department of Housing and Community Development

## HOME 2022-2023 NOFA PROGRAM ACTIVIVIES APPLICATION WORKSHOP WEBINAR

mantennant



## **HOME Program Activities Team**

#### Jay Cortese HOME Program Manager

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HOME 2022-2023 NOFA Program Activities Workshop Webinar



#### **Technical Assistance Consultations**

>We're happy to meet anytime on Teams

before applications are due.

E-mail <u>HOMENOFA@hcd.ca.gov</u> to request

a call to schedule one.

## Webinar Poll

# Facilitator to conduct quick poll of the audience



Today's Agenda

#### **Program Overview**

- Funding and Goals

#### **Program Requirements Part I**

- Eligible Applicants
- Eligible Activities
- Expenditure Rates

#### **Program Requirements Part II**

- Use of Funds and Forms of Assistance
- Underwriting
- Property Standards

#### **Application Scoring and Evaluation**

- Threshold and Minimum Requirements
- 50 percent rule
- Factors
- State Objectives





#### Estimated \$29.5 Million in mostly 2022 and 2023 Federal HOME Funds

Low Income Households earning at or below 80% AMI

Very-Low Income Households earning at or below 50% AMI

#### Increase the supply of Affordable Housing Expand Homeownership Opportunity and Improve Existing Housing

**Assist Renters with Initial and Monthly Cost** 



## **NOFA Deadlines**

### **Application Submittal Period**

February 14, 2024, 8:00 a.m. PST through April 9, 2024, 5:00 p.m. PST

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### eCivis Application Portal

HOME Applications must be accessed, starting February 14, 2024, through the eCivis Grants Network Portal – Programs Available for Solicitation page at:

https://gn.ecivis.com/GO/gn\_redir/T/vyjsqf2kekyx\_

- <u>eCivis Grants Management System User manual</u>
- <u>eCivis Grants Management System External User</u>
  <u>Webinar</u>

All links are available on our HOME website



## **New This Year**

2019 NOFA	2022-2023 NOFA
Paper Applications	Online Application via eCivis Portal
\$500,000 Maximum Program Activities application amount for most, and up to \$1M for best recent spenders	\$500,000 Maximum Program Activities application amount for most, and up to \$1,500,000 for best recent spenders
Only cities, counties and CHDOs could apply for HOME Program Activities funds	Native American Entities may also apply for Program Activities, under AB 1010 provisions
2.5% General Admin for all activities	Bonus 7.5% General Admin for TBRA, for total of 10% General Administration



## New This Year (cont.)

2019 NOFA	2022-2023 NOFA
Any position named on Authorizing Resolution could sign HOME Contract	Mayor must sign HOME contract unless city ordinance allows another position to sign city's contracts.
CHDOs under a 3-year HCD certification could apply without submitting a CHDO certification package.	CHDOs must always submit a CHDO certification application with a NOFA application, for Programs or Projects.
HCD checked the applicant's Single Audit status with the State Controller's Office	Cities and counties must upload their exemption letter to SCO or else their Single Audit (due March 31, for FY 2022-2023), to show compliance with 2 CFR section 200.512. Also, any outstanding findings in the audit report may impact the ability for us to award funds.



### **Homebuyer Education Training**

 <u>All homebuyer education training MUST</u> be facilitated by a HUD-certified housing counselor employed by a HUD-certified housing counseling service, as of August 1, 2021.
 <u>https://apps.hud.gov/offices/hsg/sfh/hcc/hcs.cf</u> m?webListAction=search&searchstate=CA



#### **Program Income Requirements**

- Reporting Changes
- Committing PI Deadlines

#### **Recapture Requirements**

Submitting Documentation



- We can disencumber all or part if unreasonably low expenditure
- Applicants responsible for informing of Authorized Rep and contract changes
- Reporting history will be evaluated and documented by applicant



• All Program Income and Recaptured Funds must be in interest-bearing account and interest is Program Income

• If exempt from requirements of the 2 CFR 200.512 Single Audit Report, must provide copy of letter (sent to SCO) with HOME application. Again, the new requirement is uploading your Single Audit and submission evidence, if not exempt.



## PROGRAM REQUIREMENTS

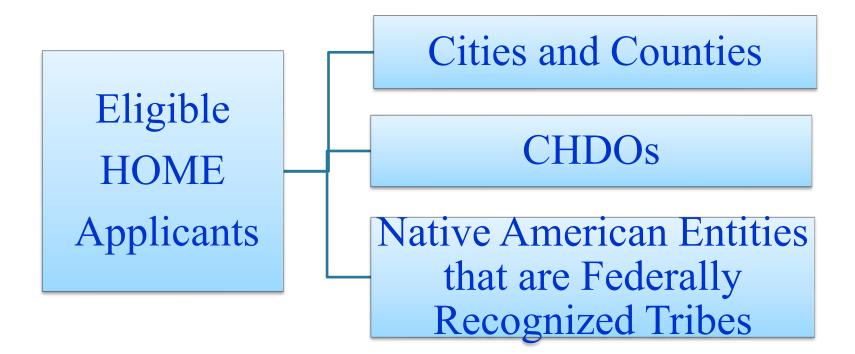


(Part 1)

Eligible Applicants Eligible Activities



#### **ELIGIBLE APPLICANTS**



## Consistent with applicable state and federal requirements



### **ELIGIBLE APPLICANTS**

With no direct HOME allocation (not a PJ)

Cities and Counties That are not part of a HUD urban county agreement with a PJ

## That are not participating in a HOME Consortium



#### **HOME RULES**

#### **HOME Limits**

- HOME Income Limits
- HOME Homeownership Value Limits
- HOME Maximum Per-Unit Subsidy Limits

#### **Federal Overlays**

- NEPA (details later in this webinar)
- Procurement (Admin Subs) vs. Subrecipients
- 2 CFR Part 200 (Uniform Admin. Requirements)



## ELIGIBLE ACTIVITIES (Overview)

- First-Time Homebuyer (FTHB)
  - Acquisition Only
  - (Acquisition with Rehab is no longer HOMEeligible)
  - Infill New Construction
- Owner-Occupied Rehabilitation (OOR)
- Tenant-Based Rental Assistance (TBRA)

#### Note: CHDOs can apply for only FTHB



#### First-Time Homebuyer (FTHB) Acquisition Only

- Down payment and closing cost assistance ("gap")
- Must cause borrower payment to be within debt-to-income ratio minimums/maximums
- HOME loan cannot be more than first mortgage amount
- Must not exceed HOME Per-Unit Subsidy Limits



#### First-Time Homebuyer (FTHB) Acquisition Only

- 2021 change: No longer must be modest home (3/2 unless overcrowding would occur)
- Must be "standard" home (no health & safety or code issues at closing)
- Home price must not exceed current HOME Homeownership Value Limit in your county

#### CHDOs are not eligible for this activity



#### First-Time Homebuyer (FTHB) Program Infill New Construction

- This is building homes within built-out neighborhoods.
- Scattered sites with no more than four dwellings within 2000 feet of one another due to NEPA.
- Application must document availability of grant funds or building sites currently owned by applicant if costs will exceed appraised value.



#### **Owner-Occupied Rehabilitation (OOR) program**

- Must be owner-occupied
- Must be primary residence
- Must start as "substandard" (health & safety and/or code violation(s) and be made into "standard")
- Limits General Property Improvements to 15%
- HOME Test for Reconstruction approval required if cheaper than R&R to repair.



#### **Tenant-Based Rental Assistance (TBRA)**

- Rental subsidies (beyond 30% of adjusted household income under the certificate model, or 10-40% of gross income under the voucher model)
- Security Deposit Assistance (can't exceed 1 month rent per CA law change effective July 1, 2024, in most cases)
- Utility Deposit Assistance
- Rent plus Utility Allowance can't exceed Rent Standard (90-110% of HUD FMR)
- At least 90% of households must be at or below 60% of Area Median Income (AMI)



#### Tenant-Based Rental Assistance (TBRA) Continued...

- Must document "Rent Reasonableness" (comparable)
- Must perform Housing Quality Standards (HQS) inspection and clear the unit
- Must use adjusted income, not gross income, for gap calculation purposes
- Must recertify income annually, and whenever income changes



#### Tenant-Based Rental Assistance (TBRA) Continued...

- May not exceed 24 months. Renewable, though.
- Must offer 12 months minimum, but could have as short as a 6-month agreement with evidence in file this is applicant's request.
- Must execute Lease Addendum and a VAWA (Violence Against Women Act) Addendum, for tenant protection



## **PROGRAM ACTIVITIES**

#### **FUNDING LIMITS**

- Maximum Application Amount = \$1,500,000 (\$500,000 for most)
- Minimum Application Amount = \$500,000

#### Including Administration and Activity Delivery Costs subject to the following:



### **PROGRAM ACTIVITIES**

#### **EXPENDITURE RATES**

Maximum Application Amount	Expenditure rate for Applicant's 2016, 2018 and 2019 HOME Program Activities contracts
\$1,500,000	60 percent or more
\$1,000,000	55 – 59.99 percent
\$ 500,000	50 – 54.99* percent



## Questions?

(we'll address questions in the Q&A)

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## Break

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## PROGRAM REQUIREMENTS (Part 2)

#### USE OF FUNDS FORMS OF ASSISTANCE UNDERWRITING PROPERTY STANDARDS



## **ELIGIBLE USES OF FUNDS**

#### **First-Time Homebuyer (FTHB)**

- **Project-related soft costs/"ADC":** Up to 6.5% of the HOME assistance amount for downpayment assistance.
- Soft costs can be up to 6.5% of total development costs for FTHB infill new construction.
- The first mortgage must be 30-year (or 33 year, for USDA) fixed-rate mortgage loan only! Must obtain financing from a primary lender in addition to HOME financing.



## **ELIGIBLE USES OF FUNDS**

#### **Owner-Occupied Rehabilitation (OOR)**

• **Project-related soft costs/ADC:** up to 24% of the HOME loan/grant amount for OOR.



## **ELIGIBLE USES OF FUNDS**

#### **Tenant-Based Rental Assistance (TBRA)**

• **Project-related soft costs/ADC:** up to 5% per household for income certification and unit inspection costs only, per unit (not overall)



## **INELIGIBLE USE OF FUNDS**

- Refinancing existing debt
- Expenses incurred after the Final Expenditure Deadline
- Payment of delinquent property taxes
- Expenses incurred prior to execution of Standard Agreement (except NEPA) if not pre-approved by HOME Manager



## FORMS OF ASSISTANCE

#### HOME LOANS

- 0-3% simple interest
- Deferred payments (no payments for life of the loan)



### FORMS OF ASSISTANCE

#### **HOME GRANTS**

TBRA

Relocation Payments

#### Lead-based Paint Hazard Evaluation and Reduction



### FORMS OF ASSISTANCE

#### HOME GRANTS Owner-Occupied Rehab

- Maximum 100% combined loan-to-value
- Maximum rehab grant is 25% of HOME Per Unit Subsidy Limit
- HCD advance written approval is required on each project



### **UNDERWRITING STANDARDS**

#### **FTHB INFILL NEW CONSTRUCTION Underwriting analysis to include:**

- Reasonableness of profit or return to developer
- Project cost reasonableness
- Market analysis
- Experience and financial capacity
- Firm financial commitments in place to <u>fully</u> fund the project



### **PROPERTY STANDARDS**

### **Infill New Construction**

• All State & local codes, ordinances, zoning

### Rehabilitation

- Establish rehab standards
- Major Systems
- Each must have remaining useful life of at least 5 years



### **PROPERTY STANDARDS**

#### **Down Payment Assistance (Acquisition Only)**

• Health & Safety and local code compliance

#### **TBRA**

Must meet Housing Quality Standards (HQS) using HUD checklist



### **PROPERTY STANDARDS**

### **Manufactured Housing**

- Reconstruction: requires permanent foundation and utility hookups.
- Rehab: requires foundation and anchoring to meet State and local codes
- Lease period at least equal to Affordability Period for purchase



### **ENVIRONMENTAL REVIEW**

### NEPA

- National Environmental Policy Act 24 CFR part 58.
- No funds may be committed to a HOME activity or project before the completion of the environmental review for that project (this is not programmatic, except for General Admin).



### **ENVIRONMENTAL REVIEW**

### NEPA (cont.)

- Required forms for General Admin, FTHB, OOR and TBRA are on HUD's Environmental page at: <u>https://www.hudexchange.info/programs/environmental-review/</u>.
- General Admin, FTHB and TBRA: use CENST form ("Categorically Excluded Not Subject To...")
- OOR: use CEST form ("Cat. Excl. Subject To...")
- We must approve NEPA package on each OOR project prior to commitment of funds to the homeowner.



# Questions?

(we'll address questions in the Q&A)

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## **Application Review**







#### Minimum Requirements Threshold

- Application received by the deadline
- Eligible applicant
- Eligible activity
- Eligible use of funds
- Complete Application



#### Minimum Requirements Threshold

- Has no unresolved audit findings (pursuant to State HOME Regulations)
- Is compliant with submittal requirements of 2 CFR Section 200.512 Single Audit Reporting

Applicant is responsible for verifying submission status with SCO. If exempt, Exemption letter is required with application. If not, upload your Single Audit with your eCivis application, which is a new requirement this year.

• Not on the federal list of Debarred Contractors



#### Minimum Requirements Threshold

- Amount of funds requested between minimum and maximum
- Application forms have not been modified

CHDO Project Control



### Minimum Requirements 50% Rule

• Applicant has met the 50% Expenditure Requirement

Applicants must have expended at least 50% of currently-open HOME Program Activities Contracts by the application due date of April 9, 2024



#### 50% Rule What 'Expended' means

• Total amount of all valid draws (for **TBRA**, Project Set-Up reports) received by the application deadline.

• **FTHB and OOR**: A valid draw is limited to amount needed for reimbursement of actual expenses for work that has been completed.



#### 50% Rule - What "Expended" means: "Work completed"

- **FTHB** = Escrow has closed
- **OOR** = The amount of construction/rehab payments made for work completed and inspected
- **TBRA** = Rental assistance amount multiplied by the number of months in tenants TBRA agreement



#### THE 50% RULE

- Add all "open" HOME Program Activities contracts
  - **Divide** that amount by two
    - Equals the amount that must be expended

## RATING and RANKING







#### **Maximum Points Possible = 950**

#### Local Housing Element:

#### Local Housing Element in compliance with State Housing Element Law by March 10, 2024

### Points = 50



### LOCAL HOUSING ELEMENT

Housing Element compliance must be established as of the NOFA application deadline.

Paul McDougall Housing Policy Division Paul.McDougall@hcd.ca.gov

Link to obtain housing element status can be found on page 24 of the NOFA

https://www.hcd.ca.gov/community-development/housingelement/index.shtml#status



#### **Direct Allocation Declined**

#### Jurisdictions that could go directly to HUD but have declined their direct allocation

#### $\mathbf{Points} = \mathbf{50}$



#### **Rural Communities**

- Based on the location of the proposed activities
- Submission of the required documents

#### Points = 50



### **Applicant Experience**

Experience administering HOME and/or other qualified affordable housing or community development programs over last seven years

#### **Maximum Points Possible = 100**



Prior Performance Reporting: Factor #1

- Annual Performance Reports FY 20-21, 21-22, and 22-23
- Program Income Statements All 16-HOME through 19-HOME contracts
- Points deducted if late or not received, for each

### **Maximum Points Deducted = 50**



Prior Performance Monitoring: Factor #2

Non-Compliance with Monitoring or Contract Requirements identified in the last 5 years (1/1/19 thru 12/31/23)

#### **Maximum Points Deducted = 100**



**Community Need:** 

Appendix C of the NOFA is based on U.S. Census Data for point scoring by activity type

**Maximum Points Possible = 250** 



**Project Feasibility** 

**Activity-Specific Criteria** 

Up to 75 points

FTHB Program – number of affordable housing units sold in the last 12 months



#### **Project Feasibility Activity-Specific Criteria (Continues)**

**Owner-Occupied Rehabilitation Program** 

- Number of overcrowded households
- Age of housing stock (U.S. Census Data)

### **TBRA Program**

Overpayment by low-income households (U.S. Census Data)



**Program Feasibility** 

### Awarded if Exhibit B6 Guidelines Certification submitted

#### $\mathbf{Points} = \mathbf{25}$



### RATING AND RANKING FACTORS State Objectives

#### **Higher (Program) Expenditure Rates:**

- 90 points for expenditure rate of 60% +
- 60 points for expenditure rate of 55% 59.99%

### **Maximum Points = 90**



### RATING AND RANKING FACTORS State Objectives

### Access to Opportunity & Homelessness

#### **Access to Opportunity**

- Outreach and engagement
- Prioritize and diversify investment
- Encourage housing choices in higher opportunity neighborhoods

#### **TBRA or homelessness**

- Zoning and land use
- Funding
- Data outreach and coordination

### **Maximum Points = 110**



# Questions?

(we'll address questions in the Q&A)

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#### Submit HOME Program Inquiries via email to: HOMENOFA@hcd.ca.gov

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